| Estimate: \$200,000  |
|--|
|  |
|  |
|  |
|  |
| Project Relative Weight  |
| Respondents Reputation and Quality of Service - 15 pts         |
| Background of Respondent - 3 pts                               |
| Žeputation of Respondent and Respondent services - 2 pts       |
| Žeferences, including PHA project examples - 3 pts             |
| Žuality of Respondent's services -2 pts                        |
| Availability and Dedication of Resources to PHA projects - 2 p |
| Respondent's Past Relationship with PHA - 3 pts                |
| Total Average - Respondents Reputation and Quality of Serv     |
| Personnel, Qualification and Experience - 40 pts               |
| Background, Reputation, Qualification - 10 pts                 |
| Availability and Dedication of Qualified Personnel - 5 pts     |
| Certifications, Registrations, and Licenses -5 pts             |
| Žersonnel's Past Relationship with PHA -5 pts                  |
| Personnel Capabilities and Resilience - 10 pts                 |
| Personnel's Past Professional Reputation - 5 pts               |
| Total Average - Personnel, Qualification and Experience        |
| Performance Plan and Other Benefits - 40 pts                   |
| Methodology Proposed - 10 pts                                  |
| Plan for Communication - 10 pts                                |
| Unique or Specialized Methods - 10 pts                         |
| Unique or Specialized Processes - 5 pts                        |
| Examples of Performance Issues - 5 pts                         |
| Total Average - Personnel, Qualification and Experience        |
| Overall Compliance with PHA Policies - 5 pts                   |
| Understanding of the RFQ - 3 pts                               |
| Clarity and Brevity of Response - 1 pts                        |
| Thoroughness of Response - 1 pt                                |
| Total Average - Overall Compliance with PHA Policies           |
| TEAM AVERAGE TOTAL SCORES                                      |

|      | RFQ-825 Detailed Assessment - Woodhouse Terminal Grain Elevator |              |      |           |                       |           |                   |           |           |                       |            |                   |           |           |                       |  |
|------|---|--------------|------|-----------|-----------------------|-----------|-------------------|-----------|-----------|-----------------------|------------|-------------------|-----------|-----------|-----------------------|--|
|      | CTL GROUP   |              |      |           |                       |           | SMITH MONROE GRAY |           |           |                       |            | WJE               |           |           |                       |  |
|      |   |              |      |           |                       |           |                   |           |           |                       |            |                   |           |           |                       |  |
|      |   |              |      |           | Average Team<br>Score |           |                   |           |           | Average Team<br>Score |            |                   |           |           | Average Team<br>Score |  |
|      | <b>E1</b>   | E2           | E3   | <b>E4</b> | 76.3                  | <b>E1</b> | E2                | <b>E3</b> | <b>E4</b> | 63.0                  | E1         | E2                | <b>E3</b> | <b>E4</b> | 92.5                  |  |
|      |   |              | T    | 1         |                       |           | T                 | Γ         | I         |                       | <b>I I</b> |                   |           |           |                       |  |
|      | 3.0   | 3.0          | 3.0  | 3.0       | 3.0                   | 3.0       | 3.0               | 3.0       | 3.0       | 3.0                   | 3.0        | 3.0               | 3.0       | 3.0       | 3.0                   |  |
|      | 2.0   | 2.0          | 2.0  | 2.0       | 2.0                   | 2.0       | 2.0               | 2.0       | 2.0       | 2.0                   | 2.0        | 2.0               | 2.0       | 2.0       | 2.0                   |  |
|      | 3.0   | 3.0          | 3.0  | 3.0       | 3.0                   | 3.0       | 3.0               | 3.0       | 3.0       | 3.0                   | 3.0        | 3.0               | 3.0       | 3.0       | 3.0                   |  |
|      | 2.0   | 2.0          | 2.0  | 2.0       | 2.0                   | 2.0       | 2.0               | 2.0       | 2.0       | 2.0                   | 2.0        | $\frac{2.0}{2.0}$ | 2.0       | 2.0       | 2.0                   |  |
| ots  | 2.0   | 2.0          | 2.0  | 2.0       | 2.0                   | 0.0       | 2.0               | 2.0       | 2.0       | 1.5                   | 1.0        | $\frac{2.0}{2.0}$ | 2.0       | 2.0       | 1.8                   |  |
| •    | 2.0   | 1.0          | 3.0  | 1.0       | 1.8                   | 2.0       | 2.0               | 3.0       | 3.0       | 2.5                   | 3.0        | 3.0               | 3.0       | 3.0       | 3.0                   |  |
| vice | 14.0  | 13.0         | 15.0 | 13.0      | 13.8                  | 12.0      | 14.0              | 15.0      | 15.0      | 14.0                  | 14.0       | 15.0              | 15.0      | 15.0      | 14.8                  |  |
|      | 7.0   | 10.0         | 10.0 | 10.0      | 0.2                   | 7.0       | 10.0              | 50        | 80        | 75                    | 10.0       | 10.0              | 10.0      | 10.0      | 10.0                  |  |
|      | 7.0   | 10.0         | 10.0 | 10.0      | 9.3<br>5.0            | 7.0       | 10.0              | 5.0       | 8.0       | 7.5                   | 10.0       | 10.0              | 10.0      | 10.0      | 10.0                  |  |
|      | 5.0   | 5.0          | 5.0  | 5.0       | 5.0                   | 0.0       | 4.0               | 5.0       | 5.0       | 3.5                   | 3.0        | 4.0               | 5.0       | 5.0       | 4.3                   |  |
|      | 5.0   | 5.0          | 5.0  | 5.0       | 5.0                   | 5.0       | 4.0               | 5.0       | 5.0       | 4.8                   | 5.0        | 4.0               | 5.0       | 5.0       | 4.8                   |  |
|      | 3.0   | 3.0          | 0.0  | 0.0       | 1.5                   | 3.0       | 4.0               | 0.0       | 2.0       | 2.3                   | 5.0        | 5.0               | 5.0       | 5.0       | 5.0                   |  |
|      | 7.0   | 10.0         | 5.0  | 5.0       | 6.8<br>5.0            | 7.0       | 10.0              | 10.0      | 10.0      | 9.3                   | 10.0       | 10.0              | 5.0       | 8.0       | 8.3<br>5.0            |  |
|      | 5.0   | 5.0          | 5.0  | 5.0       | 5.0                   | 5.0       | 5.0               | 5.0       | 5.0       | 5.0                   | 5.0        | 5.0               | 5.0       | 5.0       | 37.3                  |  |
|      | 32.0  | 38.0         | 30.0 | 30.0      | 32.5                  | 27.0      | 37.0              | 30.0      | 35.0      | 32.3                  | 38.0       | 38.0              | 35.0      | 38.0      | 37.3                  |  |
|      | 10.0  | 8.0          | 10.0 | 10.0      | 9.5                   | 5.0       | 5.0               | 0.0       | 2.0       | 3.0                   | 10.0       | 10.0              | 10.0      | 10.0      | 10.0                  |  |
|      | 7.0   | 7.0          | 10.0 | 5.0       | <b>6.0</b>            | 5.0       | 5.0               | 0.0       | 2.0       | 3.0                   | 10.0       | 10.0              | 10.0      | 10.0      | 10.0                  |  |
|      | 5.0   | 5.0          | 5.0  | 10.0      | 7.5                   | 5.0       | 5.0               | 0.0       | 5.0       | 5.0                   | 5.0        | 7.0               | 10.0      | 10.0      | 6.8                   |  |
|      | 3.0   | 3.0          | 0.0  | 3.0       | 2.3                   | 3.0       | 3.0               | 0.0       | 0.0       | <u> </u>              | 3.0        | 4.0               | 5.0       | 5.0       | 4.3                   |  |
|      | 0.0   | 1.0          | 0.0  | 0.0       | 0.3                   | 0.0       | 1.0               | 0.0       | 0.0       | 0.3                   | 5.0        | 5.0               | 5.0       | 3.0       | 4.5                   |  |
|      | 25.0  | 24.0         | 25.0 | 28.0      | 25.5                  | 18.0      | 19.0              | 5.0       | 9.0       | 12.8                  | 33.0       | 36.0              | 35.0      | 38.0      | 35.5                  |  |
|      | 20.0  | <i>2</i> 7.0 | 20.0 | 20.0      | 2010                  | 10.0      | 17.0              | 5.0       | 7.0       |                       | 55.0       | 50.0              | 55.0      | 50.0      |                       |  |
|      |   | -            |      |           |                       | 2 2       |                   | -         | 2.2       |                       |            | 2                 | -         | 2 2       |                       |  |
|      | 3.0   | 3.0          | 3.0  | 3.0       | 3.0                   | 3.0       | 3.0               | 3.0       | 3.0       | 3.0                   | 3.0        | 3.0               | 3.0       | 3.0       | 3.0                   |  |
|      | 0.0   | 1.0          | 1.0  | 1.0       | 0.8                   | 0.0       | 1.0               | 1.0       | 1.0       | 0.8                   | 1.0        | 1.0               | 1.0       | 1.0       | 1.0                   |  |
|      | 1.0   | 1.0          | 0.0  | 1.0       | 0.8                   | 0.0       | 1.0               | 0.0       | 0.0       | 0.3                   | 1.0        | 1.0               | 1.0       | 1.0       | 1.0                   |  |
|      | 4.0   | 5.0          | 4.0  | 5.0       | 4.5                   | 3.0       | 5.0               | 4.0       | 4.0       | 4.0                   | 5.0        | 5.0               | 5.0       | 5.0       | 5.0                   |  |
|      |   |              |      |           | 76.3                  |           |                   |           |           | 63.0                  |            |                   |           |           | 92.5                  |  |
|      |   |              |      |           |                       |           |                   |           |           |                       |            |                   |           |           |                       |  |

## Port of Houston Authority Detailed Evaluation Form for RFQ September 13, 2018 9:00 3rd Fl Conf Room RFQ-825 Detailed Assessment - Woodhouse Terminal Grain Elevator