

# RFQ-3217 DESIGN OF WEST END CONTAINER YARDS AT BARBOURS CUT TERMINAL

Pre-Proposal Meeting  
May 30, 2024  
10:00 a.m.

**PORT HOUSTON**



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# AGENDA

1. Pre-Proposal Meeting House Rules
2. Introductions
3. Business Equity
4. Procurement Services
5. Selection Criteria
6. Project Scope
7. Questions



# PRE-PROPOSAL MEETING HOUSE RULES

- Attendees will begin the meeting in listen-only mode.
- There will be a Q&A session at the end of today's presentation.
- If you have any questions during the presentation, you may submit your Questions through the Teams Chat feature and they will be addressed at the end of the presentation.
- This presentation recording will be posted on the BuySpeed homepage under "Pre-Bid/Proposal Conference Information."



# PHA PERSONNEL

- Roger Hoh – Director, Project & Construction Management
- Zoe Van Nostrand – Project Manager, Project & Construction Management
- Yvette Camel-Smith – Director, Procurement
- Tanika Chukwumerije – Contracts Manager, Procurement
- Alexis King – Contract Administrator, Procurement
- Dr. Sabeeta Bidasie-Singh - Director, Business Equity
- Brenda Ruiz – Business Equity Supplier Diversity Manager



# PORT COMMISSION



**Ric Campo**  
Chairman of the Port Commission



**Dean E. Corgey**  
Commissioner



**Clyde Fitzgerald**  
Commissioner



**Stephen H. DonCarlos**  
Commissioner



**Wendy Montoya Cloonan**  
Commissioner



**Alan Robb**  
Commissioner



**Thomas Jones, Jr.**  
Commissioner

# BUSINESS EQUITY



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# BUSINESS EQUITY S/MWBE INITIATIVE

- Business Equity Division provides resources to small, minority- and woman-owned businesses (S/MWBE) seeking to participate in Port Houston procurements and contracts.
- Port Houston promotes business opportunities for all sectors of the community and recognizes the importance of vendor and supplier diversity in its contracts.
- Port Houston has established an organizational 35% Small Business participation goal and a 30% Minority- and Woman Business Enterprise (MWBE) aspirational goal.

**35%**

SBE participation  
goal

**30%**

MWBE aspirational  
goal



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# BUSINESS ENTERPRISE DEFINITIONS

## **Small Business Enterprise (SBE)**

- Gross revenues or number of employees, averaged over the past three years does not exceed the size standards defined by SBA.
- The net worth of the owner must be less than \$2.047 million, excluding the owner's primary residence and assets of the business.

## **Minority Business Enterprise (MBE)**

- At least 51% Owned by one or more Minority Individuals, or at least 51% of the equity is Owned by one or more Minority Individuals.
- Both the management and daily business operations are carried out and controlled by one or more of the Minority Individuals who own it.

## **Woman-Owned Business Enterprise (WBE)**

- At least 51% Owned by one or more Women, or at least 51% of the equity is Owned by one or more Women
- Both the management and daily business operations are carried out and controlled by one or more of the Women who own it.





# CERTIFYING PARTNERS

- City of Houston \*
- Houston Minority Supplier Development Council
- METRO \*
- National Minority Supplier Development Council & Affiliates
- Small Business Administration 8(a) \*
- South Central Texas Regional Certification Agency – SCTRCA \*
- Texas Comptroller of Public Accounts – HUB Certification
- Texas Department of Transportation – TxDOT \*
- Women’s Business Enterprise Alliance
- Women’s Business Enterprise National Council & Affiliates – WBENC

\* No fee to apply



# PORT HOUSTON S/MWBE ENROLLMENT DIRECTORY

How do I identify Port Houston enrolled small, minority- and woman-owned businesses (S/MWBE)?

Search for businesses in 2 easy steps:

1. Visit <https://porthouston.smwbe.com> Under the section on the left labeled Small, Minority and Woman Owned Business Directory and Online Application select the blue button labeled, **"Find a S/MWBE Firm"**.

2. You will need to complete at least one of the fields in the popup window titled, Port Houston S/MWBE Enrollment Directory and Search.

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THE INTERNATIONAL PORT OF TEXAS™

OUR MAIN SITE CONTACTS AND SUPPORT

PORT HOUSTON  
BUSINESS EQUITY  
COMPLIANCE SYSTEM

Log In

**SMALL, MINORITY AND WOMAN OWNED BUSINESS DIRECTORY AND ONLINE APPLICATION**

Search for small, minority, and woman-owned businesses enrolled in Port Houston's Business Equity Programs, and/or apply to become an enrolled small, minority or woman-owned business.

Find a SMWBE Firm

**OUTREACH & PROGRAM NOTICES**

Business Networking Events

Detailed Description

RSVP For An Event

**SYSTEM TRAINING**

[www.porthouston.smwbe.com](https://www.porthouston.smwbe.com)



# TIPS TO INCREASE S/MWBE PARTICIPATION

- Establish relationships with S/MWBEs in advance
- Use the Port of Houston Directory.
- Advertise opportunities
- Offer assistance and use the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.
- What subcontractor's have you done business in the past and do they qualify?



# BUSINESS EQUITY CONTRACT REQUIREMENTS

This project does not have any Business Equity requirements.



# PROCUREMENT



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# PROCUREMENT

- No Contact Period – No communication between interested vendors and Port Houston staff during the active period
  - Technical questions should be submitted via BuySpeed
  - Last day to submit questions: 7 days before due date (6/11/2024)
- Responses are due no later than 11 a.m. on 6/18/2024
- Proposals must be submitted electronically via email to:  
**[procurementproposals@porthouston.com](mailto:procurementproposals@porthouston.com)**
- Use forms in the package
- Anticipated award date: 9/24/2024



# EVALUATION CRITERIA

Port Houston will select the **most highly qualified** provider of the services requested on the basis of **demonstrated competence and qualifications**. The criteria and relative weights that will be considered by Port Houston in evaluating each Response are as follows:

Evaluation Criteria	Relative Weight (%)
Respondent's Reputation and Quality of Services	20
Personnel, Qualifications, and Experience	40
Performance Plan and Other Benefits	35
Overall Compliance with Port Authority Policies	5



# SCOPE OF WORK OVERVIEW



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# Project Location - BARBOURS CUT CONTAINER TERMINAL



# Project Scope

Redevelopment of Approx. 145 Acres

- Pavement
- Grading & Drainage
- Survey
- Geotechnical
- Environmental
- Site Lighting
- Terminal Utilities
  - Electrical/power distribution
  - Potable water
  - Sanitary
  - Stormwater
  - Fire suppression
  - Security
  - Telecommunications

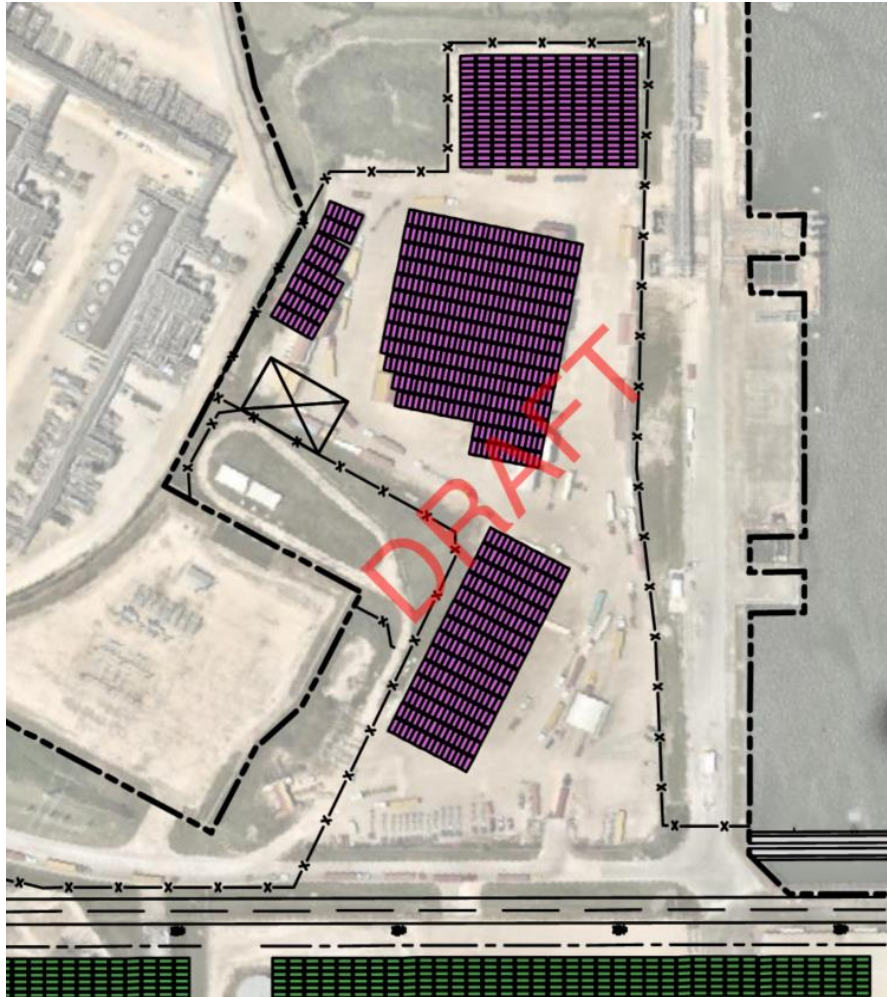


BCT MASTER PLAN WEST END LAYOUT

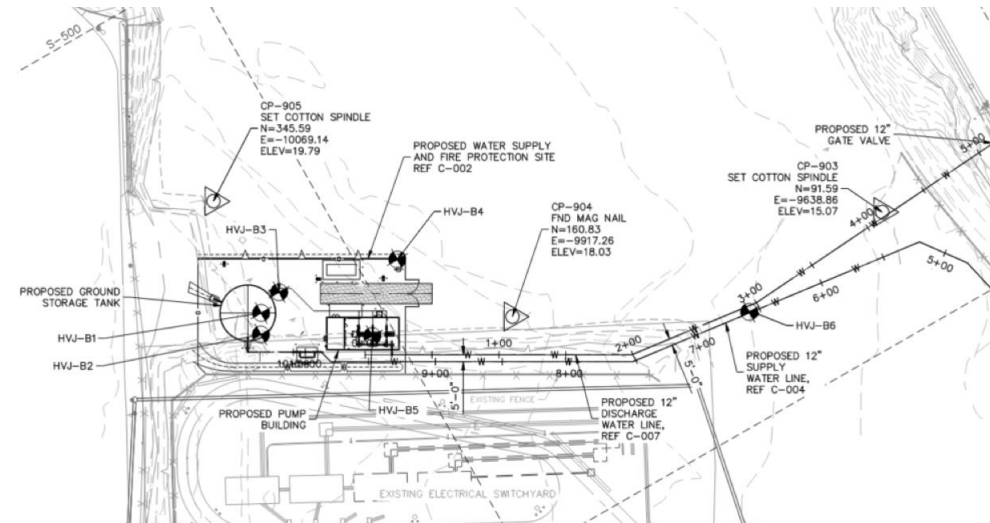


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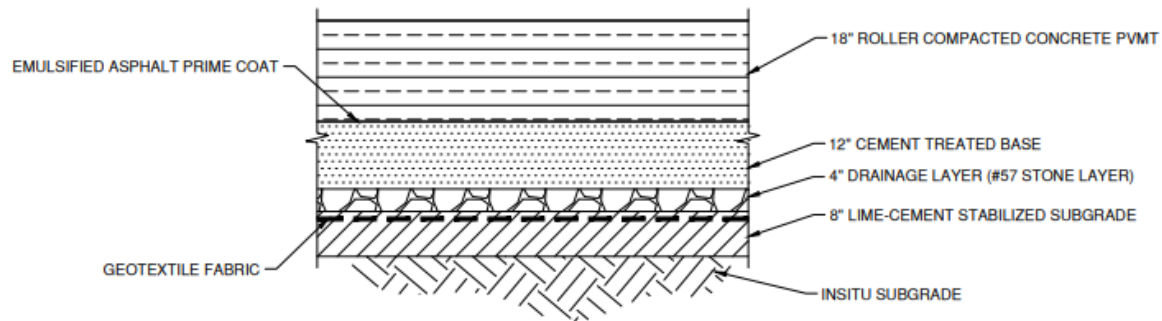
# Phase 1 – NORTH YARD



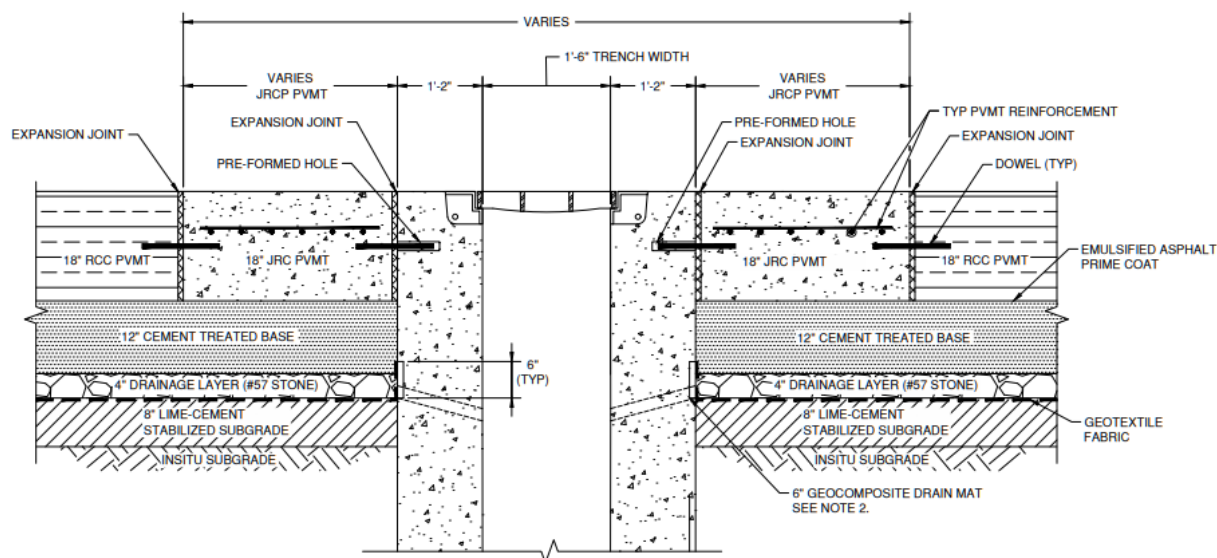
- Approximately 13 acres directly north of L Street
- Development of an empty container yard
- Potential future conversion to a loaded container yard
- Elevation and grading designed for RTG crane accessibility
- Integration with Water Supply and Fire Protection project



# Typical Details



## RCC PAVEMENT TYPICAL SECTION



## TRENCH DRAIN

# Additional Notes

- **Coordination with PHA Facility Planning and other Design Consultants**
- **Design schedule timeline for the final package for Phase 1**
- **Minimum Insurance Requirements**



# QUESTIONS?

Procurement Services

Email: [procurement@porthouston.com](mailto:procurement@porthouston.com)

Phone: (713) 670- 2464

New BuySpeed URL:

<https://buyspeed.porthouston.com>



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