



# **AGENDA**

- Pre-Proposal Conference House Rules
- Port Commission
- Business Equity
- Procurement Services
- Scope of Services
- Q & A



#### PRE-PROPOSAL HOUSE RULES

- Attendees will begin the meeting in listen-only mode.
- There will be a Q&A session at the end of today's presentation.
- If you have any questions during the presentation, you may submit your Questions through the WebEx Q&A feature and they will be addressed at the end of the presentation.
- This presentation recording will be posted on the BuySpeed homepage under "Pre-Bid/Proposal Conference Information."



# PORT COMMISSION



Ric Campo Chairman



Dean E. Corgey Commissioner



Roy D. Mease Commissioner



Clyde Fitzgerald
Commissioner



Wendy Montoya Cloonan Commissioner



Stephen H. DonCarlos Commissioner



Cheryl D. Creuzot
Commissioner





# **BUSINESS EQUITY, S/MWBE PROGRAMS**

**Port Houston** promotes business opportunities for all sectors of the community and recognizes the importance of vendor and suppler diversity in its contracts.

**Port Houston** has established an organizational 35% Small Business participation goal and a 30% Minority-and Woman Business Enterprise (MWBE) aspirational goal.





# **AWARDS & COMMITTMENTS**

All dollars awarded and committed to enrolled S/MWBEs count towards Port Houston's S/MWBE goals regardless of whether the individual solicitation includes criteria for small, minority, woman-owned business participation.





## **BUSINESS EQUITY DEFINITIONS**

Small Business Enterprise (SBE) means a firm whose gross revenues or number of employees, averaged over the past three years, inclusive of any affiliates as defined by 13 CFR § 121.103, does not exceed the size standards defined in Section 3 of the Federal Small Business Act and applicable Small Business Administration regulations related to the size standards found in 12 CFR §121. The net worth of the owner must be less than \$1.32 million, excluding the owner's primary residence and assets of the business.

Minority Business Enterprise (MBE) means a Business that is at least 51% Owned by one or more Minority Persons, or for which at least 51% of the equity is Owned by one or more Minority Persons, and both the management and daily business operations are carried out and controlled by one or more of the Minority Persons who own it

Woman Business Enterprise (WBE means a Business that is at least 51% Owned by one or more females, or for which at least 51% of the equity is owned by one or more females, and both the management and daily business operations are carried out and controlled by one or more of the females who own it.

<u>MWBE and SBE Policies:</u> The Port Commission, at its April 27, 2021, meeting, approved the NEW Minority-Amended and Restated Small Business Development Policy.



## PARTNER CERTIFYING AGENCIES

Small and MWBEs must meet certain criteria and be certified with one of the following partner agencies:

- \*City of Houston (SBE, MBE, WBE)
- Houston Minority Supplier Development Council (MBE)
- \*METRO (SBE)
- \*SBA 8(a) (SDB)
- \*State of Texas HUB Certification (HUB)
- South Texas Central Regional Certification Agency (SBE, MBE, WBE)
- \*Texas Department of Transportation (SBE)
- Women's Business Enterprise Alliance (WBE)

<sup>\*</sup>No fee to apply



## S/MWBE CONTRACTOR REQUIREMENTS

#### Contractor is encouraged to and agrees it will endeavor to:

- Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.



# S/MWBE CONTRACTOR REQUIREMENTS

This project has the following Small Business requirements:

Small Business Minimum Requirement is 20%





#### **PROCUREMENT**

- No Contact Period No communication between interested vendors and Port Houston staff during the active period.
  - Technical questions should be submitted via BuySpeed
  - Last day to submit questions: 7 days before due date (3/16/2022)
- Responses are due no later than 11 a.m. on 3/23/2022
- Proposals must be submitted electronically via email to: procurementproposals@porthouston.com
- Use forms in the package
- Anticipated award date: 4/26/2022



# **PROCUREMENT**

# **Evaluation Criteria**

Port Houston will select the provider of the services offering the **best value** to Port Houston. The criteria and relative weights that will be considered by Port Houston in evaluating each Response are as follows:

Evaluation Criteria	Relative Weight %
Purchase Price Vendor's Reputation, Quality of Services	45 25
Benefit to the Port Authority	25
Overall Compliance with Port Authority Policies & Instructions	5
TOTAL	100



## **PROCUREMENT**

Proposal Response form:

(Page 32 of CSP Document)

Page 2 of the Proposal Response Form – **Required Attachments** 



#### PORT OF HOUSTON AUTHORITY Competitive Sealed Bid / Proposal Response

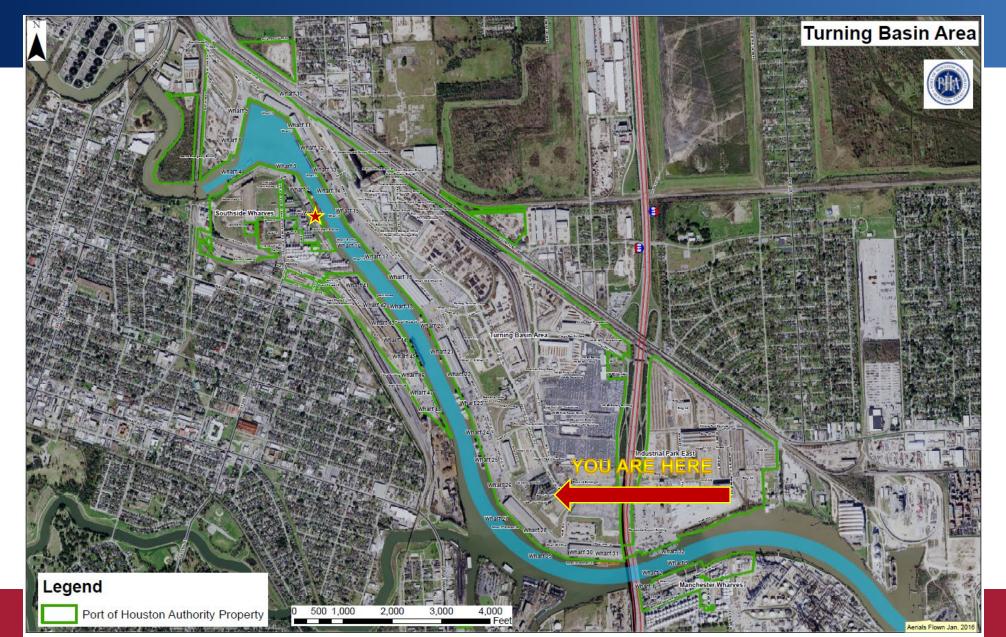
For detailed instructions regarding the completion of this Competitive Sealed Bid / Proposal Response form and other related forms, or the submission, evaluation, or ranking of proposals or bids, see instructions to Respondents.

If Respondent Company Business Entity is privately held, please list all equity owners and their contact information:		Name	Address	Telephone		
(If not enough room,						
list on separate sheet)						
Part C: Response Attachments						
Complete and attach the following required documents to the Competitive Sealed Bid / Proposal Response in the order listed below. Except as noted below, all required attachments are due to be submitted as one package by the Response Due Date. Those noted below as not required by the Response Due Date in a sealed enveloped to the same address as the Response Due Date in a sealed enveloped to the same address as the Response Bue Date in a sealed enveloped to the same address as the Response submitted using forms other than those provided by the Port Authority, when such forms are provided, or excluding any of the dynamication requested, may be rejected by the Port Authority.						
Attach to Response	Provide by 11 Following D		Attachment Namel <sup>1</sup>			
⊠		Attachment 01	Price Form, Including Price Exhibit			
$\boxtimes$			Bid / Proposal Security (PHA Bid / Proposal Bond form, Casi Check*) <sup>[2]</sup>	hier's Check", or Certified		
$\boxtimes$		Attachment 03	Project Experience Form (Last 5 projects awarded & addition	al relevant experience)		
$\boxtimes$		Attachment 04	Professional References Form			
$\boxtimes$		Attachment 05	Safety Record Data Form			
$\boxtimes$		Attachment 06	Background Information Form			
$\boxtimes$		Attachment 07	Work Breakdown Form			
$\boxtimes$		Attachment 08	Small Business Plan			
$\boxtimes$		Attachment 09	Small Business Participation Letters of Intent			
$\boxtimes$		Attachment 10	Small Business Participation Good Faith Effort			
		Attachment 11	Not Used			
< □ /		Attachment 12	Disclosure of Former Port Authority Employees			
$^{\bowtie}$			Conflict of Interest Questionnaire			
[1]: Except where noted otherwise by ***, each attachment submitted must be on the Port of Houston Authority form included in the Bid / Proposal Documents.						

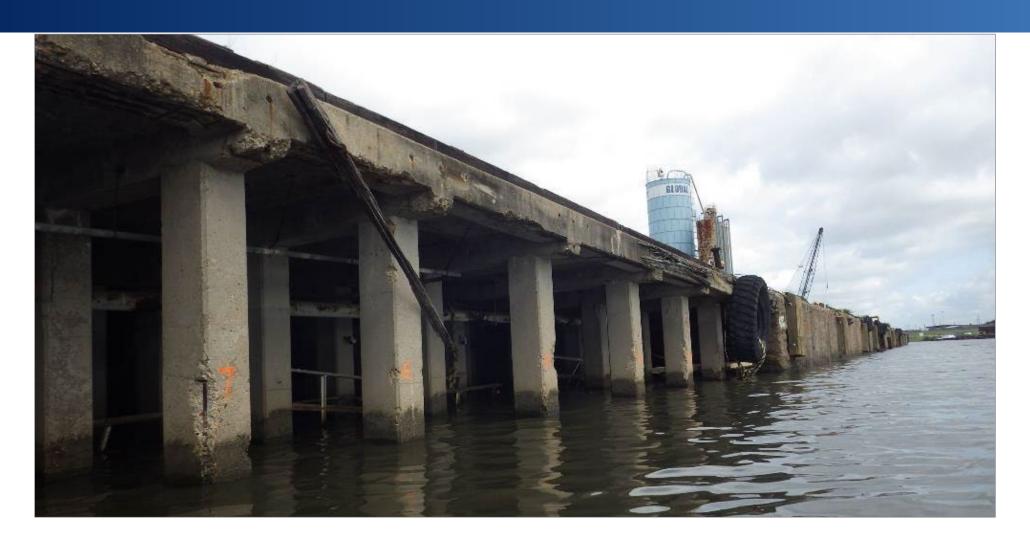
[2]: Cashler's Checks and Certified Checks must be drawn on banks insured by the F.D.I.C. Uncertified company or personal checks, money orders, cash or other forms of security are not acceptable. All Bid / Proposal Bonds must be furnished on the Port Authority's Bid / Proposal Bond form, provided In the Bid / Proposal Documents. Bid / Proposal Bonds must be executed by a corporate surety duly authorized and admitted to do business in the State of Texas and licensed by this State to issue surety bonds. The surety must be listed in the current issue of the Federal Register, Department of the Treasury list and must show adequate bonding capacity for the size of the proposed Port Authority project. The Port Authority will not accept bonds from surplus lines or Texas Lloyds Plan insurance companies. The Port Authority shall be the sole judge of the validity and adequacy of any and all bonds



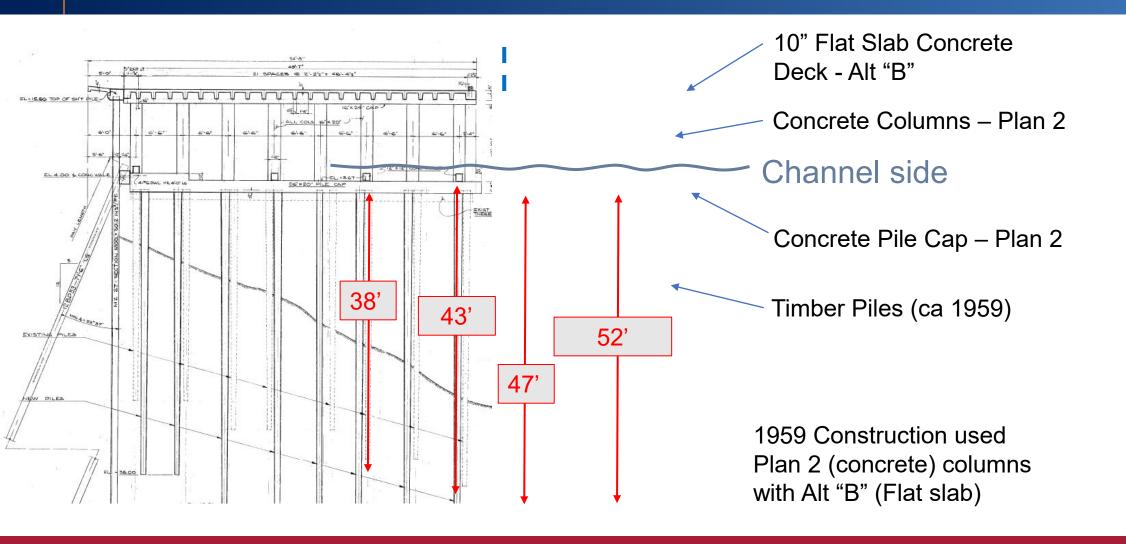




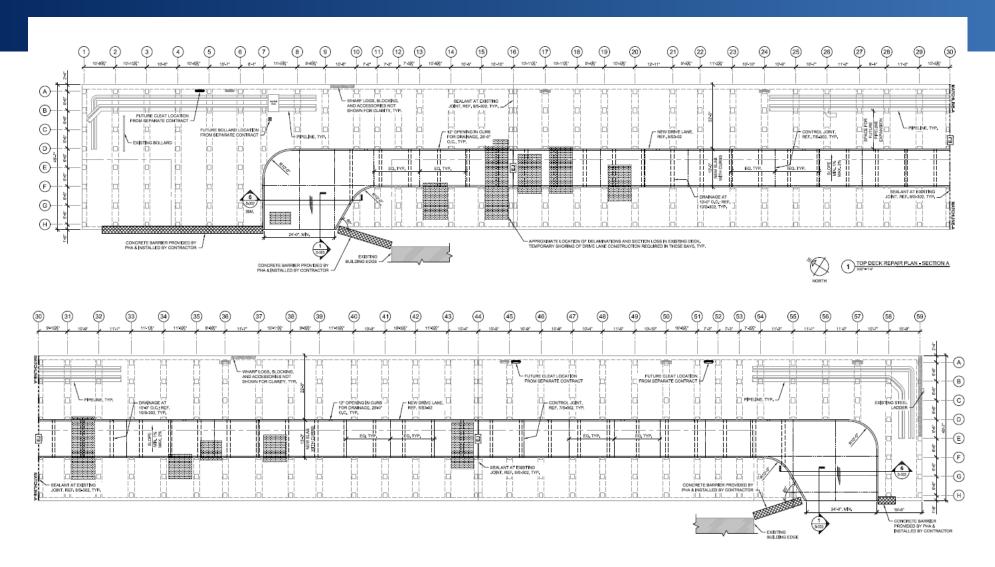




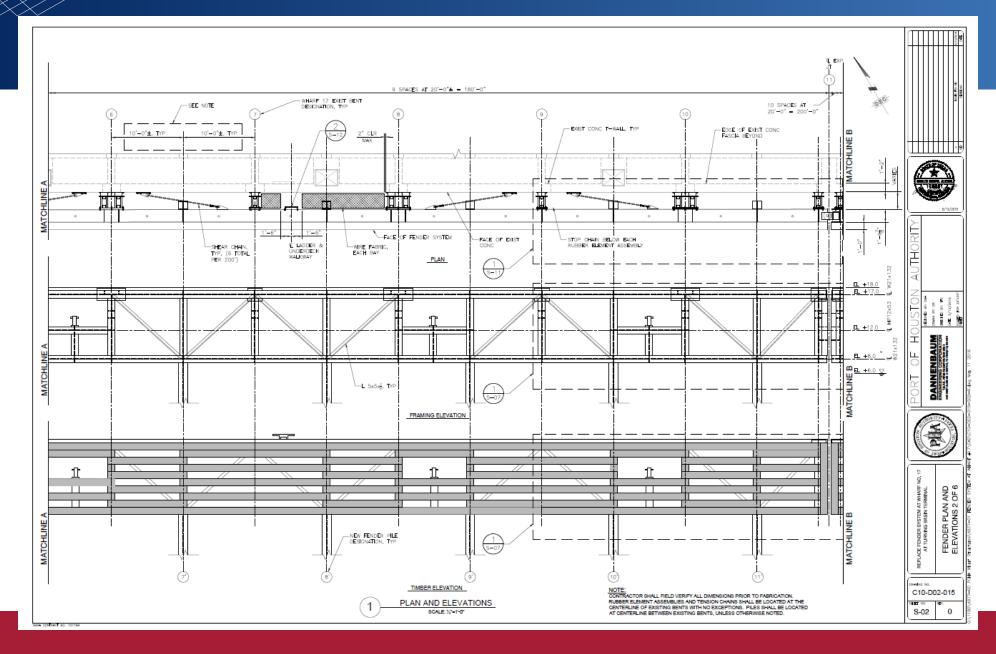




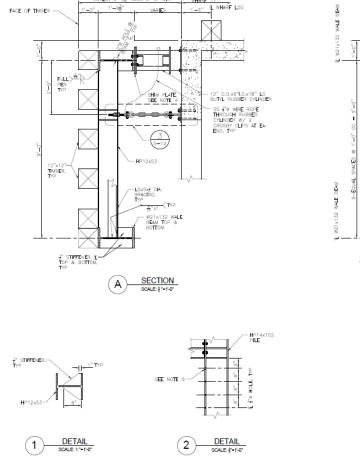


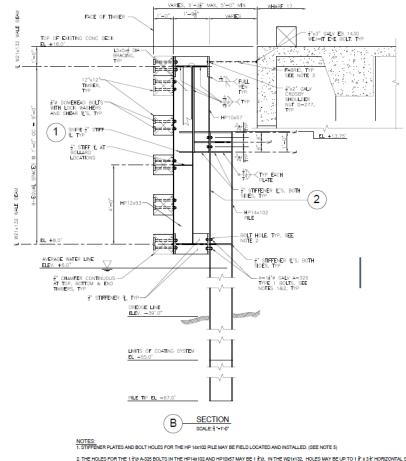












2. THE HOLES FOR THE 1 ½'N 8-32S BOLTS IN THE HP144102 AND HP10x57 MAY BE 1 ½N. IN THE W21x132, HOLES MAY BE UP TO 1 ½'x3½' HORIZONTAL SLOTS TO AID IN ERECTION TOUARANCES. SLOTTED HOLES SHALL BE EQUIPPED WITH PLATE WASHERS ½' THICK, COATED. SUBMIT DIMENSION OF HOLES AND WASHERS FOR APPROVAL.









