

RFP-3215 Purchase of Eight Wharf Cranes for Wharves Nos. 4 and 5 at BCT and Wharves Nos. 2, 4 and 7 at BPT

Budget: \$116,000,000 Final Date: 6/28/24 Time: 10:00 via Teams

				Shanghai Zhenhua Heavy Industries Co., LTD. (ZPMC)				Konecranes Finland Corporation											
Project Relative Weight				Average Team Score				Average Team Score											
				E1	E2	E3	91.33	E1	E2	E3	81.31								
SMWBE Participation - 35% Organizational Goal/MWBE - 30% Aspirational Goal																			
S/MWBE Participation - Exempt				(Participation %)				(Participation %)											
Price - 30 pts				Actual Price				Actual Price											
Purchase Price Calculation per "Instruction to Respondents"				\$113,664,000.00				30.00				\$213,328,190.00				15.98			
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 25 pts																			
Quality of Respondent's services - 8 pts				7.00				8.00				8.00				8.00			
Respondent's past performance and relationship in the industry - 7 pts				6.00				7.00				6.00				6.67			
Respondent's demonstrated understanding and acceptance of the scope of work and PHA contractual requirements - 6 pts				6.00				6.00				6.00				6.00			
Respondent's safety and environmental records - 4 pts				3.00				4.00				3.00				3.33			
Total Average - Respondent's Reputation and Quality of Services				22.00				25.00				21.00				22.67			
Benefit to PHA - 35 pts																			
The extent to which proposed equipment are suitable to and benefit PHA - 8 pts				8.00				7.00				8.00				7.67			
Respondent's and equipment's ability to address noise and emission concerns at PHA facilities - 6 pts				6.00				6.00				6.00				6.00			
The anticipated cost of maintenance, including, but not limited to, costs related to compatibility (or lack thereof) with other PHA systems, maintenance, procedures, and equipment - 6 pts				4.00				5.00				4.00				4.33			
After contract support, including, but not limited to, the availability and quality of technical support and ability to timely deliver needed goods - 4 pts				2.00				3.00				3.00				2.67			
Availability and quality of spare parts - 5 pts				4.00				4.00				2.00				3.33			
The total long-term cost to acquire goods or services - 6 pts				5.00				5.00				4.00				4.67			
Total Average - Performance Plan and Other Benefits				29.00				30.00				27.00				28.67			
Overall Compliance with PHA Policies and Instructions - 10 pts																			
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 10 pts				10.00				10.00				10.00				10.00			
Total Average - Overall Compliance with PHA Policies and Instructions				10.00				10.00				10.00				10.00			
TEAM AVERAGE TOTAL SCORES												91.33				81.31			