

RFP-3177 PURCHASE OF THIRTEEN EMPTY CONTAINER HANDLING MACHINES FOR BAYPORT CONTAINER TERMINAL

Budget: \$15,000,000 5/30/2024 at 3:00 PM via Teams

Evaluators: 1-Cody, 2-Hugh, 3-Diab, 4-Hayden					Briggs Industrial Solutions, Inc.					Equipment Depot Texas, Inc.							
Project Relative Weight					Average Team Score				Average Team Score								
E1	E2	E3	E4	Average Team Score	E1	E2	E3	E4	Average Team Score								
SBE Participation - 35% Organizational Goal/MWBE - 30% Aspirational Goal																	
S/MWBE Participation - Excluded																	
Price - 35 pts					Actual Price					Actual Price							
Purchase Price Calculation per "Instruction to Respondents"					\$5,007,129.01				34.74				\$5,324,991.23				32.67
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 20 pts																	
Quality of Respondent's services - 5 pts	4.00	5.00	5.00	4.00	4.50				4.00	5.00	5.00	4.00	4.50				
Respondent's Past Performance - 4 pts	3.00	4.00	4.00	3.00	3.50				3.00	4.00	4.00	3.00	3.50				
Respondent's demonstrated understanding and acceptable of the scope of work - 3 pts	3.00	3.00	3.00	3.00	3.00				2.00	3.00	3.00	2.00	2.50				
Qualifications and experience of assigned personnel in service or projects like this Project - 2 pts	1.00	1.00	1.00	2.00	1.25				2.00	2.00	2.00	2.00	2.00				
Availability of other resources, including staffing capabilities and location of facilities - 3 pts	3.00	3.00	2.00	2.00	2.50				2.00	3.00	3.00	2.00	2.50				
Respondent's safety and environmental records - 3 pts	3.00	3.00	3.00	2.00	2.75				2.00	3.00	2.00	2.00	2.25				
Total Average - Respondent's Reputation and Quality of Services	17.00	19.00	18.00	16.00	17.50				15.00	20.00	19.00	15.00	17.25				
Benefit to PHA - 35 pts																	
The extent to which proposed equipment are suitable to and benefit PHA - 10 pts	8.00	8.00	10.00	8.00	8.50				8.00	10.00	9.00	7.00	8.50				
After contract support, including the availability and quality of technical support and ability to timely deliver needed services and quality repair parts - 10 pts	7.00	8.00	8.00	7.00	7.50				8.00	10.00	10.00	7.00	8.75				
Availability and quality of spare parts - 10 pts	9.00	9.00	10.00	7.00	8.75				7.00	7.00	8.00	7.00	7.25				
The total long-term cost to acquire goods or services - 5 pts	5.00	5.00	5.00	3.00	4.50				3.00	5.00	5.00	3.00	4.00				
Total Average - Performance Plan and Other Benefits	29.00	30.00	33.00	25.00	29.25				26.00	32.00	32.00	24.00	28.50				
Overall Compliance with PHA Policies and Instructions - 10 pts																	
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 3 pts	1.00	1.00	2.00	2.00	1.50				3.00	3.00	3.00	3.00	3.00				
Understanding and acceptance of PHA's contract requirements - 2 pts	1.00	1.00	1.00	1.00	1.00				1.00	1.00	2.00	1.00	1.25				
Transparency of all fees - 3 pts	3.00	3.00	3.00	3.00	3.00				3.00	3.00	3.00	3.00	3.00				
Response acceptably presented in terms of clarity, conciseness, organization and appearance -2 pts	1.00	1.00	2.00	1.00	1.25				2.00	2.00	2.00	2.00	2.00				
Total Average - Overall Compliance with PHA Policies and Instructions	6.00	6.00	8.00	7.00	6.75				9.00	9.00	10.00	9.00	9.25				
TEAM AVERAGE TOTAL SCORES					88.24				87.67								

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Evaluators: 1-Cody, 2-Hugh, 3-Diab, 4-Hayden					Taylor Machine Works, Inc.					ZPMC NA East Coast Inc.				
Project Relative Weight					Average Team Score					Average Team Score				
E1	E2	E3	E4	Average Team Score	E1	E2	E3	E4	Average Team Score					
SBE Participation - 35% Organizational Goal/MWBE - 30% Aspirational Goal														
S/MWBE Participation - Excluded														
Price - 35 pts					Actual Price					Actual Price				
Purchase Price Calculation per "Instruction to Respondents"					\$6,771,895.00					\$4,969,900.00				
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 20 pts														
Quality of Respondent's services - 5 pts	5.00	5.00	5.00	5.00	5.00	5.00	5.00	3.00	4.50	5.00	5.00	5.00	3.00	4.50
Respondent's Past Performance - 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	3.00	2.00	3.25	4.00	4.00	3.00	2.00	3.25
Respondent's demonstrated understanding and acceptable of the scope of work - 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	2.00	2.75	3.00	3.00	3.00	2.00	2.75
Qualifications and experience of assigned personnel in service or projects like this Project - 2 pts	2.00	2.00	2.00	2.00	2.00	1.00	2.00	2.00	1.75	1.00	2.00	2.00	2.00	1.75
Availability of other resources, including staffing capabilities and location of facilities - 3 pts	3.00	3.00	3.00	2.00	2.75	1.00	1.00	2.00	1.25	1.00	1.00	0.00	1.00	0.75
Respondent's safety and environmental records - 3 pts	2.00	1.00	1.00	2.00	1.50	1.00	1.00	0.00	0.75	1.00	1.00	0.00	1.00	0.75
Total Average - Respondent's Reputation and Quality of Services	19.00	18.00	18.00	18.00	18.25	15.00	16.00	15.00	14.25	15.00	16.00	15.00	11.00	14.25
Benefit to PHA - 35 pts														
The extent to which proposed equipment are suitable to and benefit PHA - 10 pts	8.00	8.00	8.00	10.00	8.50	8.00	8.00	9.00	8.00	8.00	8.00	9.00	7.00	8.00
After contract support, including the availability and quality of technical support and ability to timely deliver needed services and quality repair parts - 10 pts	8.00	10.00	10.00	10.00	9.50	4.00	5.00	6.00	5.00	4.00	5.00	6.00	5.00	5.00
Availability and quality of spare parts - 10 pts	8.00	10.00	10.00	10.00	9.50	7.00	7.00	6.00	7.00	7.00	7.00	6.00	7.00	6.75
The total long-term cost to acquire goods or services - 5 pts	5.00	5.00	4.00	5.00	4.75	2.00	2.00	3.00	2.25	2.00	2.00	3.00	2.00	2.25
Total Average - Performance Plan and Other Benefits	29.00	33.00	32.00	35.00	32.25	21.00	22.00	24.00	22.00	21.00	22.00	24.00	21.00	22.00
Overall Compliance with PHA Policies and Instructions - 10 pts														
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 3 pts	3.00	3.00	3.00	3.00	3.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Understanding and acceptance of PHA's contract requirements - 2 pts	1.00	1.00	1.00	2.00	1.25	1.00	1.00	2.00	1.25	1.00	1.00	2.00	1.00	1.25
Transparency of all fees - 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance -2 pts	2.00	2.00	2.00	2.00	2.00	1.00	1.00	2.00	1.25	1.00	1.00	2.00	1.00	1.25
Total Average - Overall Compliance with PHA Policies and Instructions	9.00	9.00	9.00	10.00	9.25	7.00	7.00	9.00	7.50	7.00	7.00	9.00	7.00	7.50
TEAM AVERAGE TOTAL SCORES					85.44					78.75				

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Evaluators: 1-Cody, 2-Hugh, 3-Diab, 4-Hayden		Toplift North America				
Project Relative Weight					Average Team Score	
	E1	E2	E3	E4	65.43	
SBE Participation - 35% Organizational Goal/MWBE - 30% Aspirational Goal						
S/MWBE Participation - Excluded						
Price - 35 pts						
Actual Price						
Purchase Price Calculation per "Instruction to Respondents"	\$7,584,994.40				22.93	
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 20 pts						
Quality of Respondent's services - 5 pts	5.00	5.00	5.00	4.00	4.75	
Respondent's Past Performance - 4 pts	4.00	4.00	4.00	2.00	3.50	
Respondent's demonstrated understanding and acceptable of the scope of work - 3 pts	3.00	3.00	2.00	2.00	2.50	
Qualifications and experience of assigned personnel in service or projects like this Project - 2 pts	0.00	0.00	1.00	1.00	0.50	
Availability of other resources, including staffing capabilities and location of facilities - 3 pts	0.00	0.00	0.00	1.00	0.25	
Respondent's safety and environmental records - 3 pts	0.00	0.00	0.00	1.00	0.25	
Total Average - Respondent's Reputation and Quality of Services	12.00	12.00	12.00	11.00	11.75	
Benefit to PHA - 35 pts						
The extent to which proposed equipment are suitable to and benefit PHA - 10 pts	10.00	10.00	10.00	8.00	9.50	
After contract support, including the availability and quality of technical support and ability to timely deliver needed services and quality repair parts - 10 pts	5.00	5.00	7.00	5.00	5.50	
Availability and quality of spare parts - 10 pts	7.00	7.00	8.00	5.00	6.75	
The total long-term cost to acquire goods or services - 5 pts	3.00	2.00	3.00	3.00	2.75	
Total Average - Performance Plan and Other Benefits	25.00	24.00	28.00	21.00	24.50	
Overall Compliance with PHA Policies and Instructions - 10 pts						
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 3 pts	1.00	1.00	1.00	2.00	1.25	
Understanding and acceptance of PHA's contract requirements - 2 pts	1.00	1.00	1.00	2.00	1.25	
Transparency of all fees - 3 pts	3.00	3.00	2.00	3.00	2.75	
Response acceptably presented in terms of clarity, conciseness, organization and appearance -2 pts	1.00	1.00	1.00	1.00	1.00	
Total Average - Overall Compliance with PHA Policies and Instructions	6.00	6.00	5.00	8.00	6.25	
TEAM AVERAGE TOTAL SCORES					65.43	