

RFP-983 PURCHASE OF EMPTY CONTAINER HANDLERS

March 26, 2019 3:00 PM, 1st Floor Conference Room

Budget: \$ 1,800,000

	1			2				3															
	BRIGGS EQUIPMENT, INC			EQUIPMENT DEPOT				TAYLOR MACHINE WORKS, INC															
Project Relative Weight	Average Team Score			Average Team Score				Average Team Score															
	E1	E2	E3	94.33				81.67				90.33											
Price - 30 pts	Actual Price			Actual Price				Actual Price															
Purchase Price Calculation per "Instruction to Respondents"	\$1,824,000.00			28.00				\$1,717,128.00				30.00				\$2,167,632.00				24.00			
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 30 pts																							
Quality of Respondent's services - 5 pts	4.00	5.00	5.00	4.67				4.00	5.00	5.00	4.67				4.00	5.00	5.00	4.67					
Respondent's Past Performance - 5 pts	5.00	5.00	5.00	5.00				1.00	3.00	5.00	3.00				5.00	5.00	5.00	5.00					
Respondent's demonstrated understanding and acceptable of the scope of work - 5 pts	5.00	5.00	5.00	5.00				4.00	5.00	5.00	4.67				5.00	5.00	5.00	5.00					
Qualifications and experience of assigned personnel in service or projects like this Project - 5 pts	5.00	5.00	5.00	5.00				5.00	5.00	3.00	4.33				5.00	5.00	5.00	5.00					
Availability of other resources, including staffing capabilities and location of facilities - 5 pts	4.00	5.00	5.00	4.67				4.00	5.00	5.00	4.67				4.00	5.00	5.00	4.67					
Respondent's safety and environmental records - 5 pts	5.00	5.00	5.00	5.00				5.00	5.00	5.00	5.00				5.00	5.00	5.00	5.00					
Total Average - Respondent's Reputation and Quality of Services	28.00	30.00	30.00	29.33				23.00	28.00	28.00	26.33				28.00	30.00	30.00	29.33					
Benefit to PHA - 27 pts																							
The extent to which proposed equipment are suitable to and benefit PHA - 5 pts	5.00	5.00	5.00	5.00				2.00	4.00	3.00	3.00				5.00	5.00	5.00	5.00					
After contract support, including the availability and quality of technical support and ability to timely deliver needed services and quality repair parts - 10 pts	10.00	10.00	10.00	10.00				8.00	7.00	6.00	7.00				10.00	10.00	10.00	10.00					
Availability and quality of spare parts- 10 pts	10.00	10.00	10.00	10.00				4.00	6.00	3.00	4.33				10.00	10.00	10.00	10.00					
The total long-term cost to acquire goods or services- 2 pts	2.00	2.00	2.00	2.00				1.00	1.00	1.00	1.00				2.00	2.00	2.00	2.00					
Total Average - Performance Plan and Other Benefits	27.00	27.00	27.00	27.00				15.00	18.00	13.00	15.33				27.00	27.00	27.00	27.00					

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Project Relative Weight	Average Team Score			Average Team Score			Average Team Score					
	E1	E2	E3	94.33	E1	E2	E3	81.67	E1	E2	E3	90.33
Overall Compliance with PHA Policies and Instructions - 10 pts												
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 6 pts	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00
Understanding and acceptance of PHA's contract requirements - 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Transparency of all fees - 1 pt	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance - 1 pt	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Total Average - Overall Compliance with PHA Policies and Instructions	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Local Business Participation - 3 pts												
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00			0.00	0.00			0.00	0.00			0.00
Total Average - Local Business	0.00			0.00	0.00			0.00	0.00			0.00
TEAM AVERAGE TOTAL SCORES				94.33				81.67				90.33