

**RFP-922 Revised: Purchase of Miscellaneous Personal Safety Equipment for BCT, BPT and TBT**

Budget: \$360,000 (Two-year period)

Date: 1/3/2019

1					2					3					3																													
Lilies and Brambles					MSC Industrial					Northern Safety Co., Inc.					Universal Industrial Supply																													
Project Relative Weight					Average Team Score					Average Team Score					Average Team Score																													
E1	E2	E3	E4		E1	E2	E3	E4		E1	E2	E3	E4		E1	E2	E3	E4																										
<b>Price - 35 pts</b>					<b>Actual Price</b>					<b>Actual Price</b>					<b>Actual Price</b>					<b>Actual Price</b>																								
Purchase Price Calculation per "Instruction to Respondents"					\$151,167.50					24.00					\$131,016.00					28.00					\$121,131.43					30.00					\$104,767.00					35.00				
<b>Respondent - 27 pts</b>																																												
Quality of Respondent's goods and services - 6 pts o Respondent's reputation o Respondent's demonstrated ability and qualifications to successfully perform work of this size, scope and complexity, including references that show that Respondent has successfully provided the goods and services to others					2.00	4.00	2.00	2.00	2.50	4.00	5.00	5.00	5.00	4.75	4.00	4.00	4.00	4.00	4.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00															
Respondent's past relationship in the industry - 3 pts					1.00	1.00	1.00	2.00	1.25	2.00	2.00	3.00	3.00	2.50	2.00	1.00	1.00	2.00	1.50	3.00	2.00	2.00	3.00	2.50																				
Respondent's demonstrated understanding and acceptance of the scope of work - 5 pts					5.00	4.00	5.00	5.00	4.75	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	5.00	5.00	5.00	4.75																				
Qualifications and experience of assigned personnel in services or projects like this Project - 5 pts					3.00	3.00	3.00	3.00	3.00	4.00	5.00	4.00	4.00	4.25	4.00	4.00	4.00	5.00	4.25	5.00	5.00	5.00	5.00	5.00																				
Availability of other resources, including staffing capabilities and location of facilities - 6 pts					3.00	4.00	3.00	4.00	3.50	5.00	6.00	5.00	6.00	5.50	6.00	6.00	6.00	5.00	5.75	6.00	6.00	6.00	6.00	6.00																				
Respondent's safety and environmental records - 2 pts					2.00	2.00	2.00	3.00	2.25	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	2.00	2.00	2.00	2.00	2.00																				
<b>Total Average - Respondent</b>					16.00	18.00	16.00	19.00	17.25	20.00	23.00	22.00	23.00	22.00	21.00	20.00	20.00	21.00	20.50	26.00	26.00	26.00	27.00	26.25																				
<b>Benefit to Port Authority - 25 pts</b>																																												
The extent to which services, including available service options and solutions proposed meet the PHA's needs: - 7 pts o they are compatible with existing PHA systems and procedures o they incorporate systems that are environmentally friendly o they exhibit the ability to meet PHA needs					5.00	5.00	5.00	5.00	5.00	5.00	4.00	6.00	4.00	4.75	6.00	5.00	6.00	5.00	5.50	7.00	7.00	7.00	7.00	7.00																				
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment - 6 pts					3.00	4.00	3.00	4.00	3.50	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00																				
After contract support, including the availability and quality of technical support and ability to timely deliver needed services - 6 pts					4.00	4.00	4.00	5.00	4.25	6.00	5.00	4.00	6.00	5.25	4.00	3.00	4.00	5.00	4.00	6.00	6.00	6.00	5.00	5.75																				
The total long-term cost to acquire goods or services - 6 pts					3.00	3.00	3.00	5.00	3.50	4.00	4.00	4.00	6.00	4.50	4.00	5.00	5.00	5.00	4.75	5.00	6.00	6.00	6.00	5.75																				
<b>Total Average - Personnel Qualifications and Experience</b>					15.00	16.00	15.00	19.00	16.25	21.00	19.00	20.00	22.00	20.50	20.00	19.00	21.00	21.00	20.25	24.00	25.00	25.00	24.00	24.50																				
<b>Overall Compliance with PHA Policies and Instructions - 10 pts</b>																																												
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 2 pts					1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	2.00	1.25	1.00	1.00	1.00	1.00	1.00	2.00	2.00	2.00	2.00	2.00																				
Understanding and acceptance of PHA's contract requirements - 2 pts					1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	2.00	2.00	2.00	2.00	2.00																				
Transparency of all fees - 2 pts					1.00	2.00	1.00	1.00	1.25	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00																				
Response acceptably presented in terms of clarity, conciseness, organization and appearance - 4 pts					2.00	2.00	2.00	2.00	2.00	4.00	3.00	4.00	4.00	3.75	2.00	2.00	2.00	2.00	2.00	4.00	4.00	4.00	4.00	4.00																				

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	Lilies and Brambles				Average Team Score	MSC Industrial				Average Team Score	Northern Safety Co., Inc.				Average Team Score	Universal Industrial Supply				Average Team Score
Project Relative Weight	E1	E2	E3	E4		E1	E2	E3	E4		E1	E2	E3	E4		E1	E2	E3	E4	
<b>Total Average - Overall Compliance with PHA Policies and Instructions</b>	5.00	6.00	5.00	5.00	<b>5.25</b>	8.00	7.00	8.00	9.00	<b>8.00</b>	6.00	6.00	6.00	6.00	<b>6.00</b>	10.00	10.00	10.00	10.00	<b>10.00</b>

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<b>Local Business - 3 pts</b>																				
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	3.00				3.00	0.00				0.00	0.00				0.00	0.00				0.00
Total Average - Local Business	3.00				3.00	0.00				0.00	0.00				0.00	0.00				0.00
<b>TEAM AVERAGE TOTAL SCORES</b>					<b>65.75</b>					<b>78.50</b>					<b>76.75</b>					<b>95.75</b>