

Port of Houston Authority Evaluation Form

Project: RFP-244 Purchase of Six Diesel Electric Container Cranes for Bayport Container Terminal

Date: 4/20/2017 @ 3:00 P.M.

Estimate: \$11,400,000

			SELECTION CRITERIA					
			1	2	3	4		
Vendor	Proposal Amount	Small Business Information SB Goal SB Prime % SB Subs	Purchase Price	Respondent	Benefit to PHA	Compliance w/PHA Policies	Total Score	Comments
Project Relative Weight (%)			30%	25%	35%	10%	100%	
Konecranes Finland Corporation Koneenkatu 8, FI-05801 Hyvinkaa, Finland	\$16,135,722	0 % Goal 0% SB Sub	30	25	35	4	94	1. Lowest price. 2. Excellent references and extensive experience providing equipment of this type. Good experience on past projects. Quality control is superior 3. Vendor would provide an excellent benefit to PHA 4. Vendor complied with some PHA guidelines
Kalmar USA Inc. 6161 Blue Lagoon Drive, Suite 450, Miami, FL 33126	\$16,183,720	0% Goal 0% SB Sub	30	25	25	7	87	1. Second lowest price 2. Vendor has extensive experience providing this type of equipment. Quality control is very good 3. Vendor's good would provide a good benefit to PHA 4. Vendor complied with some PHA guidelines.
Shanghai Zhenhua Heavy Ind Co., Ltd. (ZPMC) 3261 Dong Fang Road, Shanghai 200125, PR China	\$18,682,000	0% Goal 0% SB Sub	26	25	25	7	83	1. Highest price 2. ZPMC is the world's largest crane manufacturer. Vendor has extensive experience providing this type of equipment. Quality control is acceptable. 3. Vendor's goods would provide a good benefit to PHA 4. Vendor complied with some PHA guidelines