

**RFP- 2223 Purchase of Twenty-Six Container Yard Cranes for
Barbours Cut Terminal and Bayport Container Terminal**

Budget: \$70,500,000 07/13/2022 at 2:00 PM via Teams

Evaluators- 1-Paulo, 2-Hugh, 3-Nathan	Konecranes Finland Corporation				Shanghai Zhenhua Heavy Industries Co., Ltd			
Project Relative Weight				Average Team Score				Average Team Score
	E1	E2	E3	95.00	E1	E2	E3	74.67
SMWBE Participation - 35% Organizational Goal/MWBE - 30% Aspirational Goal								
Price - 30 pts								
	Actual Price				Actual Price			
Purchase Price Calculation per "Instruction to Respondents"	\$64,590,160.00			30.00	\$78,820,830.00			24.00
Respondent's Reputation and Quality of Services - 25 pts								
Quality of Respondent's services 8 pts	8.00	8.00	8.00	8.00	5.00	5.00	5.00	5.00
Respondent's Past Performance 7 pts	6.00	7.00	7.00	6.67	5.00	5.00	5.00	5.00
Respondent's demonstrated understanding and acceptable of the scope of work 6 pts	5.00	5.00	4.00	4.67	5.00	5.00	4.00	4.67
Respondent's safety and environmental records 4 pts	4.00	4.00	4.00	4.00	3.00	3.00	2.00	2.67
Total Average - Respondent's Reputation and Quality of Services	23.00	24.00	23.00	23.33	18.00	18.00	16.00	17.33
Benefit to PHA - 35 pts								
The extent to which proposed equipment are suitable to and benefit PHA 8 pts	8.00	8.00	8.00	8.00	6.00	8.00	6.00	6.67
Respondent's and equipment's ability to address noise and emission concerns at PHA facilities- 6 pts	5.00	5.00	6.00	5.33	4.00	4.00	5.00	4.33
The anticipated cost of maintenance, included, but not limited to, costs related to compatability (or lack thereof) with other PHA systems, maintenance, procedures, and equipment- 6 pts	5.00	5.00	6.00	5.33	3.00	4.00	4.00	3.67
After contract support, including the availability and quality of technical support and ability to timely deliver needed goods 4 pts	3.00	4.00	4.00	3.67	2.00	3.00	3.00	2.67
Availability and quality of spare parts 5 pts	4.00	4.00	4.00	4.00	3.00	2.00	2.00	2.33
The total long-term cost to acquire goods or services 6 pts	5.00	5.00	6.00	5.33	4.00	4.00	3.00	3.67
Total Average - Performance Plan and Other Benefits	30.00	31.00	34.00	31.67	22.00	25.00	23.00	23.33
Overall Compliance with PHA Policies and Instructions - 10 pts								
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 10 pts	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Total Average - Overall Compliance with PHA Policies and Instructions	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
TEAM AVERAGE TOTAL SCORES				95.00				74.67