

**RFP-1795 Operator Cab Replacement for Morris & IMPSA Wharf  
Cranes**

**Budget: \$750,000 May 03, 2021, 2:00 pm via WebEx**

**NON-RESPONSIVE  
Cannot meet specs in accordance with  
PHA**

Evaluators: E1-Nathan, E2-Robert, and E3-Sara	Brieda Cabins Italy				Inter-Net Specialty Products, Inc				Port Rail Crane Service			
	Project Relative Weight			Average Team Score				Average Team Score				Average Team Score
	E1	E2	E3	98.67	E1	E2	E3	91.97	E1	E2	E3	0.00
<b>Price - 20 pts</b>	Actual Price				Actual Price				Actual Price			
Purchase Price Calculation per "Instruction to Respondents"	\$669,605.54			20.00	\$730,790.00			18.30	\$575,667.96			0.00
<b>Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 30 pts</b>												
Quality of Respondent's services <u>10</u> pts	10.00	10.00	10.00	10.00	7.00	8.00	7.00	7.33	0.00	0.00	0.00	0.00
Respondent's Past Performance <u>5</u> pts	5.00	5.00	5.00	5.00	5.00	5.00	4.00	4.67	0.00	0.00	0.00	0.00
Respondent's demonstrated understanding and acceptable of the scope of work <u>4</u> pts	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	0.00	0.00	0.00	0.00
Qualifications and experience of assigned personnel in service or projects like this Project <u>6</u> pts	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	0.00	0.00	0.00	0.00
Availability of other resources, including staffing capabilities and location of facilities <u>2</u> pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	0.00	0.00	0.00	0.00
Respondent's safety and environmental records <u>3</u> pts	3.00	3.00	3.00	3.00	2.00	3.00	3.00	2.67	0.00	0.00	0.00	0.00
<b>Total Average - Respondent's Reputation and Quality of Services</b>	30.00	30.00	30.00	30.00	26.00	28.00	26.00	26.67	0.00	0.00	0.00	0.00
<b>Benefit to PHA - 40 pts</b>												
The extent to which proposed equipment are suitable to and benefit PHA <u>15</u> pts	15.00	15.00	15.00	15.00	14.00	15.00	15.00	14.67	0.00	0.00	0.00	0.00
After contract support, including the availability and quality of technical support and ability to timely deliver needed services and quality repair parts <u>5</u> pts	5.00	4.00	5.00	4.67	5.00	5.00	5.00	5.00	0.00	0.00	0.00	0.00
Availability and quality of spare parts <u>10</u> pts	9.00	9.00	9.00	9.00	10.00	10.00	10.00	10.00	0.00	0.00	0.00	0.00
The total long-term cost to acquire goods or services <u>10</u> pts	10.00	10.00	10.00	10.00	8.00	7.00	7.00	7.33	0.00	0.00	0.00	0.00
<b>Total Average - Performance Plan and Other Benefits</b>	39.00	38.00	39.00	38.67	37.00	37.00	37.00	37.00	0.00	0.00	0.00	0.00
<b>Overall Compliance with PHA Policies and Instructions - 10 pts</b>												
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any <u>4</u> pts	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	0.00	0.00	0.00	0.00
Understanding and acceptance of PHA's contract requirements <u>2</u> pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	0.00	0.00	0.00	0.00
Transparency of all fees <u>2</u> pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	0.00	0.00	0.00	0.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance <u>2</u> pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	0.00	0.00	0.00	0.00
<b>Total Average - Overall Compliance with PHA Policies and Instructions</b>	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	0.00	0.00	0.00	0.00
<b>Small Business Participation - EXEMPT</b>												
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts	EXEMPT			0.00	EXEMPT			0.00	EXEMPT			EXEMPT
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts	0.00			0.00	0.00			0.00	0.00			0.00
<b>Total Average - Small Business Participation and Local Business</b>	0.00			0.00	0.00			0.00	0.00			0.00
<b>TEAM AVERAGE TOTAL SCORES</b>				98.67				91.97				0.00