

RFP-1722 Purchase of Three Dockside Electric Container Cranes for Wharf No. 6 at Bayport Container Terminal

Budget: \$36,585,000.00 FINAL DATE: June 2, 2021 TIME: 9:00 AM via WebEx

Evaluators- 1-Paulo, 2-Diab, 3-Hugh		ZPMC		
Project Relative Weight				Average Team Score
	E1	E2	E3	85.67
Price - 30 pts	Actual Price			
Purchase Price Calculation per "Instruction to Respondents"	\$36,585,000.00			30.00
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 25 pts				
Quality of Respondent's goods and services - 4 pts	3.00	2.00	2.00	2.33
Financial position and stability of Respondent - 2 pts	2.00	2.00	2.00	2.00
Respondent's Past Performance and relationship with PHA, including but not limited to, the product after-sales service - 2 pts	1.00	1.00	1.00	1.00
Respondent's demonstrated understanding and acceptable of the scope of work and PHA contractual requirements - 2 pts	2.00	2.00	2.00	2.00
Qualifications and experience of assigned personnel in services or projects in or like this Project - 3 pts	2.00	2.00	2.00	2.00
Availability of other resources, including staffing capabilities and location of facilities - 3 pts	3.00	1.00	2.00	2.00
References that show that Respondent has successfully provided goods and services to others - 2 pts	2.00	2.00	2.00	2.00
Respondent's safety and environmental records - 2 pts	1.00	2.00	2.00	1.67
Respondent's responsiveness- on the Proposal, to questions, to contract terms, etc. - 3 pts	3.00	3.00	3.00	3.00
Respondent's ability to communicate clearly and resolve problems - 2 pts	2.00	2.00	2.00	2.00
Total Average - Respondent's Reputation and Quality of Services	21.00	19.00	20.00	20.00
Benefit to PHA - 35 pts				
The extent to which proposed equipment are suitable to and benefit PHA - 7 pts	6.00	6.00	6.00	6.00
The anticipated ability of the cranes to be delivered and pass acceptance tests on schedule (delivery schedule and Respondent's reputation for on-time performance) - 4 pts	2.00	2.00	2.00	2.00
Respondent's and crane's ability to address noise and emission concerns at PHA facilities, including the Bayport Container Terminal - 4 pts	3.00	4.00	3.00	3.33
The extent to which alternatives and solutions proposed meet PHA's needs - 3 pts	3.00	3.00	2.00	2.67
The anticipated cost of maintenance, including, but not limited to, costs related to compatibility (or lack thereof) with other PHA systems, maintenance, procedures, and equipment - 5 pts	4.00	3.00	3.00	3.33
After contract support, including, but not limited to, the availability and quality of technical support and ability to timely deliver needed services and quality repair parts - 5 pts	2.00	2.00	2.00	2.00
Availability and quality of spare parts - 3 pts	2.00	2.00	1.00	1.67
Indirect costs of purchase, such as inspections and project management - 2 pts	1.00	2.00	2.00	1.67
The total long-term cost to acquire goods or services - 4 pts	3.00	3.00	3.00	3.00
Total Average - Performance Plan and Other Benefits	26.00	27.00	24.00	25.67
Overall Compliance with PHA Policies and Instructions - 10 pts				
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 3 pts	3.00	3.00	3.00	3.00
Demonstrated understanding and acceptance of PHA's contract requirements- 2 pts	2.00	2.00	2.00	2.00
Transparency of all fees - 1 pts	1.00	1.00	1.00	1.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance - 2 pts	2.00	2.00	2.00	2.00
Demonstrated understanding of no-lobbying rules and ethics policies and standards - 1 pts	1.00	1.00	1.00	1.00
Demonstrated understanding of security policies, access to PHA, and requirements for TWIC cards and other credentialing - 1 pts	1.00	1.00	1.00	1.00
Total Average - Overall Compliance with PHA Policies and Instructions	10.00	10.00	10.00	10.00
Small Business Participation - 0 pts				
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts	EXEMPT			0.00
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts	EXEMPT			0.00
Total Average - Small Business Participation and Local Business	0.00			0.00
TEAM AVERAGE TOTAL SCORES				85.67