

RFP-1687 Purchase of Ship-to-Shore Crane Simulator

Budget: \$350,000

January 12, 2021, 2:00 PM, via WebEx

		ABB, INC				PACECo Corp				CM-Labs Simulations				Educational Execution & Evaluation, LLC						
Project Relative Weight		Average Team Score				Average Team Score				Average Team Score				Average Team Score						
		E1	E2	E3	E4	E1	E2	E3	E4	E1	E2	E3	E4	E1	E2	E3	E4			
Price - 30 pts		Actual Price				Actual Price				Actual Price				Actual Price						
Purchase Price Calculation per "Instruction to Respondents"		\$556,453.00				\$349,000.00				\$357,365.00				\$470,000.00						
		18.82				30.00				29.30				22.28						
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 30 pts																				
Quality of Respondent's services 10 pts	9.00	10.00	9.00	9.00	9.25	6.00	5.00	5.00	5.00	5.25	6.00	5.00	6.00	6.00	5.75	5.00	5.00	6.00	5.00	5.25
Financial position and stability of Respondent 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	1.00	0.75	1.00	1.00	0.00	1.00	0.75
Respondent's Past Performance 2 pts	2.00	2.00	2.00	2.00	2.00	1.00	1.00	1.00	1.00	1.00	0.00	0.00	1.00	0.00	0.25	0.00	0.00	1.00	0.00	0.25
Respondent's demonstrated understanding and acceptance of the scope of work 10 pts	10.00	10.00	10.00	10.00	10.00	5.00	5.00	8.00	6.00	6.00	5.00	5.00	9.00	6.00	6.25	5.00	4.00	6.00	6.00	5.25
Qualifications and experience of assigned personnel in services or projects like this Project 5 pts	5.00	5.00	5.00	5.00	5.00	3.00	4.00	3.00	4.00	3.50	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	3.00	2.25
Availability of other resources, including staffing capabilities and location of facilities 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	0.00	0.00	0.00	0.25	1.00	1.00	1.00	1.00	1.00	1.00	0.00	1.00	0.00	0.50
Respondent's safety and environmental records 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Total Average - Respondent's Reputation and Quality of Services	29.00	30.00	29.00	29.00	29.25	18.00	17.00	19.00	18.00	18.00	16.00	15.00	20.00	17.00	17.00	15.00	13.00	17.00	16.00	15.25
Benefit to PHA - 30 pts																				
The extent to which services, including available services options and solutions proposed meet the PHA needs 15 pts	15.00	15.00	15.00	15.00	15.00	6.00	7.00	8.00	5.00	6.50	6.00	7.00	10.00	7.00	7.50	5.00	6.00	10.00	6.00	6.75
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment 5 pts	5.00	5.00	5.00	5.00	5.00	1.00	2.00	1.00	3.00	1.75	1.00	1.00	1.00	2.00	1.25	1.00	1.00	1.00	2.00	1.25
After contract support, including the availability and quality of technical support and ability to timely deliver needed services 5 pts	4.00	5.00	5.00	5.00	4.75	3.00	2.00	1.00	3.00	2.25	3.00	2.00	2.00	3.00	2.50	3.00	3.00	3.00	3.00	3.00
The total long-term cost to acquire goods or services 5 pts	4.00	5.00	5.00	5.00	4.75	2.00	1.00	1.00	2.00	1.50	2.00	1.00	2.00	2.00	1.75	2.00	1.00	2.00	2.00	1.75
Total Average - Performance Plan and Other Benefits	28.00	30.00	30.00	30.00	29.50	12.00	12.00	11.00	13.00	12.00	12.00	11.00	15.00	14.00	13.00	11.00	11.00	16.00	13.00	12.75
Overall Compliance with PHA Policies and Instructions - 10 pts																				
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	1.00	1.00	1.00	1.25	2.00	0.00	1.00	0.00	0.75	2.00	1.00	1.00	1.00	1.25
Understanding and acceptance of PHA's contract requirements 5 pts	5.00	4.00	5.00	5.00	4.75	3.00	4.00	3.00	4.00	3.50	3.00	4.00	4.00	4.00	3.75	2.00	5.00	4.00	2.00	3.25
Transparency of all fees 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	1.00	2.00	1.75	2.00	1.00	1.00	2.00	1.50	2.00	2.00	1.00	2.00	1.75
Response acceptably presented in terms of clarity, conciseness, organization and appearance 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	0.00	0.00	1.00	0.50	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Total Average - Overall Compliance with PHA Policies and Instructions	10.00	9.00	10.00	10.00	9.75	8.00	7.00	5.00	8.00	7.00	8.00	6.00	7.00	7.00	7.00	7.00	9.00	7.00	6.00	7.25
Small Business Participation - EXEMPT																				
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts	0.00				0.00	0.00				0.00	0.00				0.00	0.00				
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts	0.00				0.00	0.00				0.00	0.00				0.00	0.00				
Total Average - Small Business Participation and Local Business	0.00				0.00	0.00				0.00	0.00				0.00	0.00				
TEAM AVERAGE TOTAL SCORES		87.32				67.00				66.30				57.53						