

RFP-1677 Relocation of Three Wharf Cranes from BPT to BCT

Budget: \$2,350,000.00
 FINAL DATE: 2/1/2021 1:00 PM via WebEx

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Evaluators- 1-Paulo, 2-Nathan, 3-Hugh	ZPMC USA, Inc.				Industrial Crane Services, Inc.			
Project Relative Weight				Average Team Score				Average Team Score
	E1	E2	E3	85.67	E1	E2	E3	77.00
Price - 45 pts	Actual Price				Actual Price			
Purchase Price Calculation per "Instruction to Respondents"	\$2,879,500.00			36.00	\$2,282,000.00			45.00
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 30 pts								
Quality of Respondent's services - 10 pts	8.00	10.00	9.00	9.00	8.00	7.00	7.00	7.33
Respondent's Past Performance - 5 pts	5.00	5.00	4.00	4.67	4.00	4.00	4.00	4.00
Respondent's demonstrated understanding and acceptable of the scope of work -3 pts	3.00	3.00	3.00	3.00	2.00	1.00	1.00	1.33
Qualifications and experience of assigned personnel in service or projects like this Project - 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	2.00	2.67
Availability of other resources, including staffing capabilities and location of facilities - 5 pts	5.00	5.00	5.00	5.00	3.00	1.00	3.00	2.33
Respondent's safety and environmental records - 4 pts	3.00	4.00	3.00	3.33	2.00	2.00	2.00	2.00
Total Average - Respondent's Reputation and Quality of Services	27.00	30.00	27.00	28.00	22.00	18.00	19.00	19.67
Benefit to PHA - 15 pts								
The extent to which services, including available service options and solutions meet the PHA's needs - 7 pts	7.00	7.00	6.00	6.67	5.00	3.00	4.00	4.00
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment - 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
After contract support, including the availability and quality of technical support and ability to timely deliver needed services - 3 pts	3.00	3.00	3.00	3.00	3.00	1.00	3.00	2.33
The total long-term cost to acquire goods or services -2 pts	2.00	2.00	2.00	2.00	2.00	1.00	2.00	1.67
Total Average - Performance Plan and Other Benefits	15.00	15.00	14.00	14.67	13.00	8.00	12.00	11.00
Overall Compliance with PHA Policies and Instructions - 7 pts								
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 3 pts	3.00	3.00	3.00	3.00	1.00	1.00	1.00	1.00
Understanding and acceptance of PHA's contract requirements - 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Transparency of all fees - 2 pts	2.00	2.00	2.00	2.00	0.00	0.00	0.00	0.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance - 1 pts	1.00	1.00	1.00	1.00	0.00	0.00	0.00	0.00
Total Average - Overall Compliance with PHA Policies and Instructions	7.00	7.00	7.00	7.00	2.00	2.00	0.00	1.33
Local Business Participation - 3 pts								
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00			0.00	0.00			0.00
Total Average - Local Business	0.00			0.00	0.00			0.00
TEAM AVERAGE TOTAL SCORES	85.67				77.00			

* Actual price is based on the price for crane relocation and installation of required materials.

* Mammoet deemed nonresponsive-vendor excluded the installation of materials that are required by the scope.

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Evaluators- 1-Paulo, 2-Nathan, 3-Hugh	3				4			
Project Relative Weight	Sarens USA, Inc.			Average Team Score	Global Rigging & Transport			Average Team Score
	E1	E2	E3	72.33	E1	E2	E3	65.67
Price - 45 pts	Actual Price				Actual Price			
Purchase Price Calculation per "Instruction to Respondents"	\$2,424,875.00			42.00	\$3,700,000.00			28.00
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 30 pts								
Quality of Respondent's services - 10 pts	7.00	6.00	6.00	6.33	7.00	5.00	5.00	5.67
Respondent's Past Performance - 5 pts	2.00	3.00	0.00	1.67	4.00	3.00	3.00	3.33
Respondent's demonstrated understanding and acceptable of the scope of work - 3 pts	3.00	2.00	2.00	2.33	3.00	2.00	2.00	2.33
Qualifications and experience of assigned personnel in service or projects like this Project - 3 pts	1.00	1.00	0.00	0.67	3.00	2.00	2.00	2.33
Availability of other resources, including staffing capabilities and location of facilities - 5 pts	5.00	4.00	4.00	4.33	3.00	2.00	2.00	2.33
Respondent's safety and environmental records - 4 pts	3.00	2.00	3.00	2.67	4.00	3.00	3.00	3.33
Total Average - Respondent's Reputation and Quality of Services	21.00	18.00	15.00	18.00	24.00	17.00	17.00	19.33
Benefit to PHA - 15 pts								
The extent to which services, including available service options and solutions meet the PHA's needs - 7 pts	2.00	2.00	4.00	2.67	5.00	5.00	5.00	5.00
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment - 3 pts	1.00	2.00	3.00	2.00	3.00	2.00	3.00	2.67
After contract support, including the availability and quality of technical support and ability to timely deliver needed services - 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
The total long-term cost to acquire goods or services - 2 pts	2.00	1.00	2.00	1.67	2.00	2.00	2.00	2.00
Total Average - Performance Plan and Other Benefits	8.00	8.00	12.00	9.33	13.00	12.00	13.00	12.67
Overall Compliance with PHA Policies and Instructions - 7 pts								
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 3 pts	1.00	2.00	0.00	1.00	3.00	3.00	2.00	2.67
Understanding and acceptance of PHA's contract requirements - 1 pts	0.00	1.00	0.00	0.33	0.00	0.00	1.00	0.33
Transparency of all fees - 2 pts	2.00	0.00	1.00	1.00	2.00	2.00	1.00	1.67
Response acceptably presented in terms of clarity, conciseness, organization and appearance - 1 pts	1.00	0.00	1.00	0.67	1.00	1.00	1.00	1.00
Total Average - Overall Compliance with PHA Policies and Instructions	4.00	3.00	2.00	3.00	6.00	6.00	5.00	5.67
Local Business Participation - 3 pts								
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00			0.00	0.00			0.00
Total Average - Local Business	0.00			0.00	0.00			0.00
TEAM AVERAGE TOTAL SCORES				72.33				65.67

* Actual price is based on the price for crane relocation and installation of required materials.

* Mammoet deemed nonresponsive-vendor excluded the installation of materials that are required by the scope.