

RFP-1514 Managed CNC Services for JD Edwards (3 yr w-1 year Option)

June 30, 2020, 4:00 p.m. via WebEx

\$865,000

|  |  | CYRET TECHNOLOGIES, INC |       |       |       |       | HEARTLAND IT CONSULTING, LLC |       |       |       |       | MANAGEFORCE        |              |       |       |       | ORACLE             |       |              |       |       | SMARTBRIDGE, LLC   |       |       |              |       |       |       |       |       |              |
|--|--|-------------------------|-------|-------|-------|-------|------------------------------|-------|-------|-------|-------|--------------------|--------------|-------|-------|-------|--------------------|-------|--------------|-------|-------|--------------------|-------|-------|--------------|-------|-------|-------|-------|-------|--------------|
| Project Relative Weight  |  | Average Team Score      |       |       |       |       | Average Team Score           |       |       |       |       | Average Team Score |              |       |       |       | Average Team Score |       |              |       |       | Average Team Score |       |       |              |       |       |       |       |       |              |
|  |  | E1                      | E2    | E3    | E4    | E5    | E1                           | E2    | E3    | E4    | E5    | E1                 | E2           | E3    | E4    | E5    | E1                 | E2    | E3           | E4    | E5    | E1                 | E2    | E3    | E4           | E5    |       |       |       |       |              |
| <b>Price - 20</b>  |  | Actual Price            |       |       |       |       | Actual Price                 |       |       |       |       | Actual Price       |              |       |       |       | Actual Price       |       |              |       |       | Actual Price       |       |       |              |       |       |       |       |       |              |
| Purchase Price Calculation per "Instruction to Respondents"  |  | \$445,515.00            |       |       |       |       | \$1,440,000.00               |       |       |       |       | \$551,400.00       |              |       |       |       | \$949,865.00       |       |              |       |       | \$483,880.00       |       |       |              |       |       |       |       |       |              |
|  |  | <b>20.00</b>            |       |       |       |       | <b>6.19</b>                  |       |       |       |       | <b>16.16</b>       |              |       |       |       | <b>9.38</b>        |       |              |       |       | <b>18.41</b>       |       |       |              |       |       |       |       |       |              |
| <b>Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 40 pts</b>   |  |                         |       |       |       |       |                              |       |       |       |       |                    |              |       |       |       |                    |       |              |       |       |                    |       |       |              |       |       |       |       |       |              |
| Quality of Respondent's services 8 pts   |  | 3.00                    | 4.00  | 3.00  | 3.00  | 4.00  | <b>3.40</b>                  | 4.00  | 4.00  | 3.00  | 4.00  | 5.00               | <b>4.00</b>  | 8.00  | 8.00  | 7.00  | 8.00               | 8.00  | <b>7.80</b>  | 6.00  | 6.00  | 3.00               | 6.00  | 5.00  | <b>5.20</b>  | 6.00  | 8.00  | 6.00  | 6.00  | 7.00  | <b>6.60</b>  |
| Respondent's Past Performance 8 pts  |  | 2.00                    | 0.00  | 3.00  | 2.00  | 2.00  | <b>1.80</b>                  | 6.00  | 4.00  | 3.00  | 4.00  | 6.00               | <b>4.60</b>  | 8.00  | 8.00  | 7.00  | 8.00               | 8.00  | <b>7.80</b>  | 7.00  | 4.00  | 4.00               | 6.00  | 5.00  | <b>5.20</b>  | 6.00  | 4.00  | 6.00  | 6.00  | 6.00  | <b>5.60</b>  |
| Respondent's demonstrated understanding and acceptable of the scope of work 8 pts  |  | 8.00                    | 8.00  | 3.00  | 6.00  | 7.00  | <b>6.40</b>                  | 5.00  | 6.00  | 3.00  | 6.00  | 6.00               | <b>5.20</b>  | 8.00  | 8.00  | 7.00  | 8.00               | 8.00  | <b>7.80</b>  | 6.00  | 6.00  | 2.00               | 6.00  | 5.00  | <b>5.00</b>  | 8.00  | 7.00  | 6.00  | 8.00  | 8.00  | <b>7.40</b>  |
| Qualifications and experience of assigned personnel in service or projects like this Project 8 pts   |  | 5.00                    | 4.00  | 2.00  | 4.00  | 3.00  | <b>3.60</b>                  | 6.00  | 6.00  | 2.00  | 4.00  | 6.00               | <b>4.80</b>  | 8.00  | 8.00  | 8.00  | 8.00               | 8.00  | <b>8.00</b>  | 6.00  | 6.00  | 3.00               | 5.00  | 5.00  | <b>5.00</b>  | 8.00  | 6.00  | 7.00  | 6.00  | 6.00  | <b>6.60</b>  |
| Availability of other resources, including staffing capabilities and location of facilities 8 pts  |  | 4.00                    | 4.00  | 5.00  | 4.00  | 3.00  | <b>4.00</b>                  | 6.00  | 6.00  | 5.00  | 6.00  | 6.00               | <b>5.80</b>  | 8.00  | 8.00  | 8.00  | 8.00               | 8.00  | <b>8.00</b>  | 6.00  | 6.00  | 3.00               | 6.00  | 5.00  | <b>5.20</b>  | 6.00  | 7.50  | 7.00  | 8.00  | 6.00  | <b>6.90</b>  |
| <b>Total Average - Respondent's Reputation and Quality of Services</b>   |  | 22.00                   | 20.00 | 16.00 | 19.00 | 19.00 | <b>19.20</b>                 | 27.00 | 26.00 | 16.00 | 24.00 | 29.00              | <b>24.40</b> | 40.00 | 40.00 | 37.00 | 40.00              | 40.00 | <b>39.40</b> | 31.00 | 28.00 | 15.00              | 29.00 | 25.00 | <b>25.60</b> | 34.00 | 32.50 | 32.00 | 34.00 | 33.00 | <b>33.10</b> |
| <b>Benefit to PHA - 22 pts</b>   |  |                         |       |       |       |       |                              |       |       |       |       |                    |              |       |       |       |                    |       |              |       |       |                    |       |       |              |       |       |       |       |       |              |
| The extent to which proposed equipment are suitable to and benefit PHA 11 pts  |  | 4.00                    | 5.00  | 4.00  | 4.00  | 5.00  | <b>4.40</b>                  | 6.00  | 6.00  | 4.00  | 6.00  | 7.00               | <b>5.80</b>  | 11.00 | 11.00 | 9.00  | 11.00              | 11.00 | <b>10.60</b> | 7.00  | 8.00  | 4.00               | 6.00  | 5.00  | <b>6.00</b>  | 9.00  | 9.00  | 7.00  | 9.00  | 10.00 | <b>8.80</b>  |
| After contract support, including the availability and quality of technical support and ability to timely deliver needed services and quality repair parts 0 pts   |  | 0.00                    | 0.00  | 0.00  | 0.00  | 0.00  | <b>0.00</b>                  | 0.00  | 0.00  | 0.00  | 0.00  | 0.00               | <b>0.00</b>  | 0.00  | 0.00  | 0.00  | 0.00               | 0.00  | <b>0.00</b>  | 0.00  | 0.00  | 0.00               | 0.00  | 0.00  | <b>0.00</b>  | 0.00  | 0.00  | 0.00  | 0.00  | 0.00  | <b>0.00</b>  |
| Availability and quality of spare parts 11 pts   |  | 4.00                    | 1.00  | 5.00  | 4.00  | 6.00  | <b>4.00</b>                  | 6.00  | 9.00  | 5.00  | 7.00  | 7.00               | <b>6.80</b>  | 11.00 | 11.00 | 10.00 | 11.00              | 11.00 | <b>10.80</b> | 5.00  | 8.00  | 5.00               | 6.00  | 5.00  | <b>5.80</b>  | 9.00  | 8.00  | 6.00  | 10.00 | 9.00  | <b>8.40</b>  |
| The total long-term cost to acquire goods or services 0 pts  |  | 0.00                    | 0.00  | 0.00  | 0.00  | 0.00  | <b>0.00</b>                  | 0.00  | 0.00  | 0.00  | 0.00  | 0.00               | <b>0.00</b>  | 0.00  | 0.00  | 0.00  | 0.00               | 0.00  | <b>0.00</b>  | 0.00  | 0.00  | 0.00               | 0.00  | 0.00  | <b>0.00</b>  | 0.00  | 0.00  | 0.00  | 0.00  | 0.00  | <b>0.00</b>  |
| <b>Total Average - Performance Plan and Other Benefits</b>   |  | 8.00                    | 6.00  | 9.00  | 8.00  | 11.00 | <b>8.40</b>                  | 12.00 | 15.00 | 9.00  | 13.00 | 14.00              | <b>12.60</b> | 22.00 | 22.00 | 19.00 | 22.00              | 22.00 | <b>21.40</b> | 12.00 | 16.00 | 9.00               | 12.00 | 10.00 | <b>11.80</b> | 18.00 | 17.00 | 13.00 | 19.00 | 19.00 | <b>17.20</b> |
| <b>Overall Compliance with PHA Policies and Instructions - 10 pts</b>  |  |                         |       |       |       |       |                              |       |       |       |       |                    |              |       |       |       |                    |       |              |       |       |                    |       |       |              |       |       |       |       |       |              |
| Full completion of the proposal Response form and submission of the Items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 3 pts |  | 2.00                    | 0.00  | 1.00  | 2.00  | 2.00  | <b>1.40</b>                  | 2.00  | 3.00  | 1.00  | 2.00  | 3.00               | <b>2.20</b>  | 3.00  | 3.00  | 3.00  | 3.00               | 3.00  | <b>3.00</b>  | 1.00  | 1.00  | 1.00               | 1.00  | 1.00  | <b>1.00</b>  | 3.00  | 3.00  | 2.00  | 3.00  | 3.00  | <b>2.80</b>  |
| Understanding and acceptance of PHA's contract requirements 1 pts  |  | 1.00                    | 1.00  | 0.00  | 1.00  | 1.00  | <b>0.80</b>                  | 1.00  | 1.00  | 0.00  | 1.00  | 1.00               | <b>0.80</b>  | 1.00  | 1.00  | 1.00  | 1.00               | 1.00  | <b>1.00</b>  | 0.00  | 0.50  | 0.00               | 1.00  | 0.00  | <b>0.30</b>  | 1.00  | 1.00  | 0.00  | 1.00  | 1.00  | <b>0.80</b>  |
| Transparency of all fees 3 pts   |  | 1.00                    | 3.00  | 1.00  | 1.00  | 2.00  | <b>1.60</b>                  | 1.00  | 3.00  | 1.00  | 1.00  | 3.00               | <b>1.80</b>  | 3.00  | 3.00  | 3.00  | 3.00               | 3.00  | <b>3.00</b>  | 0.00  | 0.00  | 1.00               | 1.00  | 0.00  | <b>0.40</b>  | 3.00  | 3.00  | 1.00  | 3.00  | 3.00  | <b>2.60</b>  |
| Response acceptably presented in terms of clarity, conciseness, organization and appearance 3 pts  |  | 1.00                    | 0.00  | 1.00  | 1.00  | 2.00  | <b>1.00</b>                  | 3.00  | 3.00  | 1.00  | 3.00  | 2.00               | <b>2.40</b>  | 3.00  | 3.00  | 3.00  | 3.00               | 3.00  | <b>3.00</b>  | 2.00  | 2.50  | 1.00               | 1.00  | 1.00  | <b>1.50</b>  | 3.00  | 3.00  | 1.00  | 3.00  | 3.00  | <b>2.60</b>  |
| <b>Total Average - Overall Compliance with PHA Policies and Instructions</b>   |  | 5.00                    | 4.00  | 3.00  | 5.00  | 7.00  | <b>4.80</b>                  | 7.00  | 10.00 | 3.00  | 7.00  | 9.00               | <b>7.20</b>  | 10.00 | 10.00 | 10.00 | 10.00              | 10.00 | <b>10.00</b> | 3.00  | 4.00  | 3.00               | 4.00  | 2.00  | <b>3.20</b>  | 10.00 | 10.00 | 4.00  | 10.00 | 10.00 | <b>8.80</b>  |
| <b>Small Business Participation - 8 pts (5% Goal = 5% weight)</b>  |  |                         |       |       |       |       |                              |       |       |       |       |                    |              |       |       |       |                    |       |              |       |       |                    |       |       |              |       |       |       |       |       |              |
| Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 5 pts  |  | 0.00                    |       |       |       |       | <b>0.00</b>                  | 0.00  |       |       |       |                    | <b>0.00</b>  | 0.00  |       |       |                    |       | <b>0.00</b>  | 0.00  |       |                    |       |       | <b>0.00</b>  | 5.00  |       |       |       |       | <b>5.00</b>  |
| Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts  |  | 0.00                    |       |       |       |       | <b>0.00</b>                  | 0.00  |       |       |       |                    | <b>0.00</b>  | 0.00  |       |       |                    |       | <b>0.00</b>  | 0.00  |       |                    |       |       | <b>0.00</b>  | 0.00  |       |       |       |       | <b>0.00</b>  |
| <b>Total Average - Small Business Participation and Local Business</b>   |  | 0.00                    |       |       |       |       | <b>0.00</b>                  | 0.00  |       |       |       |                    | <b>0.00</b>  | 0.00  |       |       |                    |       | <b>0.00</b>  | 0.00  |       |                    |       |       | <b>0.00</b>  | 5.00  |       |       |       |       | <b>5.00</b>  |
| <b>TEAM AVERAGE TOTAL SCORES</b>   |  |                         |       |       |       |       | <b>52.40</b>                 |       |       |       |       |                    | <b>50.39</b> |       |       |       |                    |       | <b>86.96</b> |       |       |                    |       |       | <b>49.98</b> |       |       |       |       |       | <b>82.51</b> |