

RFP-1501 Purchase of up to Seven Empty Container Handling Machines for BCT

DATE: June 2, 2020, 1:00 PM, Cisco WebEx

Estimate: \$2,500,000																											
Briggs Equipment				Taylor Machine Works, Inc.				Lonestar Lift				Darr Equipment				Equipment Depot Ltd				ZPMC							
Project Relative Weight				Average Team Score				Average Team Score				Average Team Score				Average Team Score				Average Team Score							
E1	E2	E3	97.00	E1	E2	E3	90.67	E1	E2	E3	88.33	E1	E2	E3	82.00	E1	E2	E3	72.00	E1	E2	E3	58.00				
Price - 40 pts				Actual Price				Actual Price				Actual Price				Actual Price				Actual Price							
Purchase Price Calculation per "Instruction to Respondents"				\$2,328,669.00				\$2,395,842.75				\$2,235,009.00				\$2,258,039.00				\$2,275,000.00							
37.00				36.00				38.00				38.00				38.00				40.00							
Respondent - 20 pts																											
Compliance with Technical Specifications 15 pts				15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	14.00	14.00	14.00	14.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Quality of Respondent's goods and services 5 pts				5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	3.00	5.00	5.00	4.33	5.00	5.00	5.00	5.00	3.00	3.00	3.00	3.00	2.00	2.00	2.00	2.00
Total Average - Respondent				20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	17.00	19.00	19.00	18.33	15.00	15.00	15.00	15.00	13.00	13.00	13.00	13.00	12.00	12.00	12.00	12.00
Benefit to PHA - 20 pts																											
The extent to which services, including available service options and solutions proposed meet the PHA needs 5 pts				5.00	5.00	5.00	5.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
- They are compatible with existing PHA systems and procedures																											
- They incorporate systems that are environmentally friendly																											
- They exhibit the ability to meet PHA needs																											
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment 5 pts				5.00	5.00	5.00	5.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	2.00	2.00	2.00	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
After contract support, including the availability and quality of technical support and ability to timely deliver needed services 5 pts				5.00	5.00	5.00	5.00	5.00	4.00	4.00	4.33	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	2.00	2.00	2.00	2.00	1.00	1.00	1.00	1.00
The total long-term cost to acquire goods or services 5 pts				5.00	5.00	5.00	5.00	4.00	4.00	4.00	4.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	2.00	2.00	2.00	2.00	1.00	1.00	1.00	1.00
Total Average - Benefit to PHA				20.00	20.00	20.00	20.00	16.00	15.00	15.00	15.33	13.00	13.00	13.00	13.00	12.00	12.00	12.00	12.00	4.00	4.00	4.00	4.00	2.00	2.00	2.00	2.00
Overall Compliance with PHA Policies and Instructions - 20 pts																											
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 10 pts				10.00	10.00	10.00	10.00	10.00	9.00	9.00	9.33	9.00	9.00	9.00	9.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	2.00	2.00	2.00	2.00
Transparency of all fees 7 pts				7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	7.00	1.00	1.00	1.00	1.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance; understanding and acceptance of PHA's contract requirements 3 pts				3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	1.00	1.00	1.00	1.00
Total Average - Overall Compliance with PHA Policies and Instructions				20.00	20.00	20.00	20.00	20.00	19.00	19.00	19.33	19.00	19.00	19.00	19.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	4.00	4.00	4.00	4.00
Small Business Participation and Local Business - 0 pts																											
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - Exempt				Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt	Exempt
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Average - Small Business Participation and Local Business				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TEAM AVERAGE TOTAL SCORES				97.00	97.00	97.00	97.00	90.67	90.67	90.67	90.67	88.33	88.33	88.33	88.33	82.00	82.00	82.00	82.00	72.00	72.00	72.00	72.00	58.00	58.00	58.00	58.00