

RFP-1493 Purchase of One Loaded Container Handling Machine for BCT

Budget: \$650,000					DATE: 6/29/2020					
Project Relative Weight	Taylor Machine Works, Inc.				Briggs Equipment				Average Team Score	
	E1	E2	E3	E4	E1	E2	E3	E4		
				94.00					82.25	
Price* - 20 pts	Actual Price				Actual Price					
Purchase Price Calculation per "Instruction to Respondents"				\$595,000.00	17.00			\$505,675.00	20.00	
Respondent - 30 pts										
Quality of Respondent's goods and services 10 pts - Respondent's reputation - Respondent's demonstrated ability and qualifications to successfully perform work of this size, scope and complexity, including references that show that Respondent has successfully provided the goods and services to others	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Financial position and stability of Respondent 0 pts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Respondent's Past Performance 13 pts	13.00	13.00	13.00	13.00	13.00	10.00	10.00	12.00	11.00	10.75
Respondent's demonstrated understanding and acceptance of the scope of work 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
Qualifications and experience of assigned personnel in services or projects like this Project 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Availability of other resources, including staffing capabilities and location of facilities 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Respondent's Safety and Environmental records 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Total Average - Respondent	30.00	30.00	30.00	30.00	30.00	27.00	27.00	29.00	28.00	27.75
Benefit to PHA - 40 pts										
The extent to which services, including available service options and solutions proposed meet the PHA needs 20 pts - They are compatible with existing PHA systems and procedures - Understanding and acceptance of PHA's contract requirements - Transparency of all fees - Response acceptably presented in terms of clarity, conciseness, organization, and appearance.	20.00	20.00	20.00	20.00	20.00	15.00	15.00	16.00	16.00	15.50
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment 7 pts	7.00	7.00	7.00	7.00	7.00	5.00	5.00	5.00	5.00	5.00
After contract support, including the availability and quality of technical support and ability to timely deliver needed services 3 pts	3.00	3.00	3.00	3.00	3.00	2.00	2.00	1.00	2.00	1.75
The total long-term cost to acquire goods or services 10 pts	10.00	10.00	10.00	10.00	10.00	6.00	7.00	5.00	7.00	6.25
Total Average - Benefit to PHA	40.00	40.00	40.00	40.00	40.00	28.00	29.00	27.00	30.00	28.50
Overall Compliance with PHA Policies and Instructions - 7 pts										
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 2 pts	2.00	2.00	2.00	2.00	2.00	1.00	1.00	1.00	1.00	1.00
Understanding and acceptance of PHA's contract requirements 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Transparency of all fees 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Total Average - Overall Compliance with PHA Policies and Instructions	7.00	7.00	7.00	7.00	7.00	6.00	6.00	6.00	6.00	6.00
Small Business Participation and Local Business - 3 pts										
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - Exempt	Exempt				Exempt				Exempt	
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00				0.00				0.00	
Total Average - Small Business Participation and Local Business	0.00				0.00				0.00	
TEAM AVERAGE TOTAL SCORES					94.00				82.25	