

CSP-1246 Purchase of Gate Interchange Tickets for Barbours Cut Terminal and Bayport Container Terminal

Budget: \$880,000

Date: 8/28/19

	1				2				3				4			
	Digital Printing Systems, Inc.				Electronic Data Magnetics, Inc.				Southland Printing Company, Inc.				The Toledo Ticket Company			
Project Relative Weight				Average Team Score				Average Team Score				Average Team Score				Average Team Score
	E1	E2	E3	79.61	E1	E2	E3	93.33	E1	E2	E3	68.26	E1	E2	E3	69.55
Purchase Price -35 pts	ACTUAL PRICE				ACTUAL PRICE				ACTUAL PRICE				ACTUAL PRICE			
Purchase Price Calculation per "Instruction to Respondents"	\$ 799,000.00			26.61	\$ 607,500.00			35.00	\$ 780,000.00			27.26	\$ 681,000.00			31.22
Vendor Reputation, Quality of Services and/or Product, Safety Record -30 pts																
Reputation of Respondent and of Respondent's good and services - 5 pts	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	2.00	1.00	1.00	1.33
The Respondent's past performance - 5 pts	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	4.00	5.00	4.00	4.33	3.00	3.00	1.00	2.33
Quality of Respondent's goods or services - 15 pts	15.00	13.00	15.00	14.33	15.00	15.00	15.00	15.00	7.00	7.00	8.00	7.33	11.00	12.00	10.00	11.00
Safety and environmental records of Respondent - 5 pts	2.00	3.00	2.00	2.33	4.00	3.00	4.00	3.67	4.00	4.00	4.00	4.00	3.00	3.00	4.00	3.33
Total Average - Vendor Reputation and Quality of Services	27.00	26.00	27.00	26.67	29.00	28.00	29.00	28.67	20.00	21.00	21.00	20.67	19.00	19.00	16.00	18.00
Benefit to PHA - 22 pts																
Extent to which the goods or services meet the Port Authority's needs - 17 pts	17.00	15.00	17.00	16.33	17.00	16.00	17.00	16.67	11.00	10.00	10.00	10.33	13.00	9.00	13.00	11.67
Total long-term cost to the Port Authority to acquire the Respondent's goods or services - 5 pts	1.00	3.00	1.00	1.67	5.00	4.00	5.00	4.67	2.00	3.00	2.00	2.33	3.00	3.00	4.00	3.33
Total Average -Benefit to PHA	18.00	18.00	18.00	18.00	22.00	20.00	22.00	21.33	13.00	13.00	12.00	12.67	16.00	12.00	17.00	15.00
Overall Compliance with PHA Policies and Instructions - 10 pts																
Full completion of the Competitive Sealed Bid/Proposal Response form and submission of the items required by the Bid/Proposal Documents, including all items set forth in Part C of the Competitive Sealed Bid/Proposal Response form - 10 pts	8.00	10.00	7.00	8.33	9.00	7.00	9.00	8.33	6.00	9.00	8.00	7.67	5.00	6.00	5.00	5.33
Total Average - Overall Compliance with PHA Policies and Instructions	8.00	10.00	7.00	8.33	9.00	7.00	9.00	8.33	6.00	9.00	8.00	7.67	5.00	6.00	5.00	5.33
Local Business - 3 pts																
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00			0.00	0.00			0.00	0.00			0.00	0.00			0.00
Total Average - Local Business	0.00			0.00	0.00			0.00	0.00			0.00	0.00			0.00
TEAM AVERAGE TOTAL SCORES				79.61				93.33				68.26				69.55