

CSP-1221 Wire Ropes and Other Lifting Gear

September 04, 2019, 9:00 am, 1st Floor Conference Room

Budget: \$1,600,000

	1			2				3													
	Bishop Lifting Products, Inc			Certex USA				Southwest Wire Ropes													
Project Relative Weight	Average Team Score			Average Team Score				Average Team Score													
	E1	E2	E3	91.67			E1	E2	E3	68.33			E1	E2	E3	75.33					
Purchase Price - 25 pts	ACTUAL PRICE			ACTUAL PRICE				ACTUAL PRICE													
Purchase Price Calculation per "Instruction to Respondents"	\$7,467,674.25			22.00				\$10,009,837.92				17.00				\$6,633,283.88			25.00		
Vendor Reputation, Safety, Quality, Past Performance, Environmental Record - 45 pts																					
Reputation of Respondent and of Respondent's good or services - <u>10</u> pts	10.00	10.00	10.00	10.00			10.00	8.00	10.00	9.33			9.00	8.00	10.00	9.00					
The Respondent's past performance - <u>20</u> pts	20.00	20.00	20.00	20.00			18.00	17.00	17.00	17.33			5.00	10.00	4.00	6.33					
Quality of Respondent's goods or services - <u>10</u> pts	10.00	10.00	10.00	10.00			5.00	5.00	4.00	4.67			10.00	10.00	10.00	10.00					
Safety and environmental records of Respondent - <u>5</u> pts	4.00	4.00	4.00	4.00			4.00	4.00	4.00	4.00			1.00	1.00	1.00	1.00					
Total Average - Respondent's Reputation and Quality of Services	44.00	44.00	44.00	44.00			37.00	34.00	35.00	35.33			25.00	29.00	25.00	26.33					
Benefit to PHA - 17 pts																					
Extent to which the goods or services meet the Port Authority's needs - <u>10</u> pts	10.00	10.00	10.00	10.00			5.00	7.00	6.00	6.00			10.00	10.00	7.00	9.00					
Total long-term cost to the Port Authority to acquire the Respondent's goods or services - <u>7</u> pts	7.00	7.00	7.00	7.00			5.00	5.00	5.00	5.00			7.00	7.00	4.00	6.00					
Total Average -Benefit to PHA	17.00	17.00	17.00	17.00			10.00	12.00	11.00	11.00			17.00	17.00	11.00	15.00					

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Compliance with PHA Policies and Instructions - 10 pts												
Full completion of the Competitive Sealed Bid/Proposal Response form and submission of the items required by the Bid/Proposal Documents, including all items set forth in Part C of the Competitive Sealed Bid/Proposal Response form	9.00	9.00	8.00	8.67	5.00	5.00	5.00	5.00	9.00	9.00	9.00	9.00
Total Average - Compliance with PHA Policies and Instructions	9.00	9.00	8.00	8.67	5.00	5.00	5.00	5.00	9.00	9.00	9.00	9.00
Small Business Participation and Local Business - 3 pts												
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Average - Small Business Participation and Local Business	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TEAM AVERAGE TOTAL SCORES				91.67				68.33				75.33