



PORT HOUSTON™

PRE-PROPOSAL CONFERENCE:

Next Generation Wireless Network

September 13, 2021

11:00 a.m. (CST)



- Pre-Proposal Conference House Rules
- Port Commission
- Business Equity
- Procurement Services
- Scope of Services
- Q & A



- Attendees will begin the meeting in listen-only mode.
- There will be a Q&A session at the end of today's presentation.
- If you have any questions during the presentation, you may submit your Questions through the WebEx chat feature and they will be addressed at the end of the presentation.
- This presentation will be recorded and posted on the BuySpeed homepage under "Pre-Bid/Proposal Conference Information."



Ric Campo
Chairman



Dean E. Corgey
Commissioner



Clyde Fitzgerald
Commissioner



Stephen H. DonCarlos
Commissioner



Roy D. Mease
Commissioner



Wendy Montoya Cloonan
Commissioner



Cheryl D. Creuzot
Commissioner



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Business Equity

| Pedro Gonzalez, P.E.,
Manager, Mentoring
Program



The **New Business Equity Division** provides resources to small, minority- and woman-owned businesses (S/MWBE) seeking to participate in Port Houston procurements and contracts

Our goal is to achieve and maintain a 35% overall Small Business (SBE) participation and aspire to reach a 30% Minority- and Woman-Owned Business (MWBE) participation





Small Business Enterprise (SBE)

Small Business Enterprise “SBE” means a firm whose gross revenues or number of employees, averaged over the past three years, inclusive of any affiliates as defined by 13 CFR § 121.103, does not exceed the size standards defined in Section 3 of the Federal Small Business Act and applicable Small Business Administration regulations related to the size standards found in 12 CFR §121. The net worth of the owner must be less than \$1.32 million, excluding the owner’s primary residence and assets of the business.

Minority Business Enterprise (MBE)

Minority-Owned Business Enterprise “MBE” means a Business that is at least 51% Owned by one or more Minority Persons, or for which at least 51% of the equity is Owned by one or more Minority Persons, and both the management and daily business operations are carried out and controlled by one or more of the Minority Persons who own it.



Small and MWBEs must meet certain criteria and be certified with one of the following partner agencies to be enrolled in Port Houston Programs:

- *City of Houston (SBE, MBE, WBE)
- Houston Minority Supplier Development Council (MBE)
- *METRO (SBE)
- National Minority Supplier Development Council
- *SBA 8(a) (SDB)
- *State of Texas HUB Certification (HUB)
- South Texas Central Regional Certification Agency (SBE, MBE, WBE)
- *Texas Department of Transportation (SBE)
- Women's Business Enterprise Alliance (WBE)

*organizations that do not charge a fee to apply



Woman Business Enterprise (WBE)

Woman-Owned Business Enterprise “WBE” means a Business that is at least 51% Owned by one or more females, or for which at least 51% of the equity is Owned by one or more females, and both the management and daily business operations are carried out and controlled by one or more of the female who own the business.

MWBE and SBE Policies

The Port Commission, at its April 27, 2021 meeting, approved the NEW Minority- and Woman-Owned Business Enterprise Development Policy and the Amended and Restated Small Business Development Policy.



Contractor is encouraged to and agrees to:

- Placing qualified small businesses and MWBEs on subcontractor and supplier solicitation lists;
- Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources; Attempt to solicit small businesses and MWBEs whenever they are potential participants for the work;
- Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority and woman owned business enterprises;



- Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and
- Use the services and assistance, as appropriate, of Port Houston's Business Equity Division in such aspirational efforts.
- Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (b)(1) through (5) of this section.



This procurement has a 30% Small Business Target goal and 10 points for relative weight.



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Procurement Services

| Tanika Chukwumerije,
Manager, Contracts



- No Contact Period – No communication between interested vendors and Port Houston staff during the active period.
 - Technical questions should be submitted via BuySpeed
 - Last day to submit questions: 7 days before due date (10/6/2021)
- Responses are due no later than 11 a.m. on 10/13/2021
- Proposals must be submitted electronically via email to: procurementproposals@porthouston.com
- Use forms in the package
- Anticipated award date: 12/7/2021
- Mandatory site visit: 9/15/2021 @ 9 a.m. Must RSVP by 2 p.m. 9/13/2021
 - send request to: procurement@porthouston.com



Evaluation Criteria

The Port Commission will award the contract to the Respondent whose Response provides the best value in consideration of the evaluation factors set forth below.

Evaluation Criteria	Relative Weight %
Price	20
Vendor's Reputation, Quality of Services and Safety Record	30
Benefit to the Port Authority	30
Overall Compliance with Port Authority Policies and Instructions	10
Small Business Participation	10
TOTAL	100



Proposal Response form: (Page 17 of RFP Document)

Page 2 of the Proposal Response Form – Required Attachments



PORT OF HOUSTON AUTHORITY Competitive Sealed Bid / Proposal Response

For detailed instructions regarding the completion of this Competitive Sealed Bid / Proposal Response form and other related forms, or the submission, evaluation, or ranking of proposals or bids, see Instructions to Respondents.

If Respondent Company Business Entity is privately held, please list all equity owners and their contact information: (If not enough room, list on separate sheet)	Name	Address	Telephone

Part C: Response Attachments

Complete and attach the following required documents to the Competitive Sealed Bid / Proposal Response in the order listed below. Except as noted below, all required attachments are due to be submitted as one package by the Response Due Date. Those noted below as not required by the Response Due Date are due to be submitted by 11:00 A.M. the day following the Response Due Date in a sealed envelope to the same address as the Response. Regardless of delivery method or circumstance, any Response received after the specified time and date will be returned to the Respondent unopened. Any Response submitted using forms other than those provided by the Port Authority, when such forms are provided, or excluding any of the documentation requested, may be rejected by the Port Authority.

Attach to Response	Provide by 11:00 A.M. Following Day	Attachment No.	Attachment Name ^[1]
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 01	Pricing Form, Including Price Exhibit
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 02	Bid / Proposal Security (PHA Bid / Proposal Bond form, Cashier's Check*, or Certified Check**)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 03	Project Experience Form (Last 5 projects awarded & additional relevant experience)
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 04	Professional References Form
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 05	Safety Record Data Form
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 06	Background Information Form
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 07	Work Breakdown Form
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 08	Small Business Plan
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 09	Small Business Participation Letters of Intent
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 10	Small Business Participation Good Faith Effort
<input type="checkbox"/>	<input type="checkbox"/>	Attachment 11	Not Used
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Attachment 12	Disclosure of Former Port Authority Employees
<input checked="" type="checkbox"/>	<input type="checkbox"/>		Conflict of Interest Questionnaire

[1]: Except where noted otherwise by ***, each attachment submitted must be on the Port of Houston Authority form included in the Bid / Proposal Documents.

[2]: Cashier's Checks and Certified Checks must be drawn on banks insured by the F.D.I.C. Uncertified company or personal checks, money orders, cash or other forms of security are not acceptable. All Bid / Proposal Bonds must be furnished on the Port Authority's Bid / Proposal Bond form, provided in the Bid / Proposal Documents. Bid / Proposal Bonds must be executed by a corporate surety duly authorized and admitted to do business in the State of Texas and licensed by this State to issue surety bonds. The surety must be listed in the current issue of the Federal Register, Department of the Treasury list and must show adequate bonding capacity for the size of the proposed Port Authority project. The Port Authority will not accept bonds from surplus lines or Texas Lloyds Plan insurance companies. The Port Authority shall be the sole judge of the validity and adequacy of any and all bonds submitted.



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Scope of Services

Ron Farrow, Director,
Information Technology
Infrastructure



RFP Highlights

- Barbour Cut Terminal to be completed first
- Must support traditional wi-fi devices “hybrid” (laptops, tablets, etc.)
- RFP covers the external and internal equipment
 - Outdoor
 - Indoor (buildings)
- Continuous surveys...beginning, throughout, end, and ongoing as part of the support maintenance (we move 6 high containers stacks around all day long)
- Ability to accommodate construction project over the years...removal and additional of HMP's (High Mast Poles), and buildings
- Wireless communications required for RTG's ~80' up and people on the ground
- Entire wireless environment must ensure high-availability
- Wireless is considered a critical infrastructure and required to run and support Port Operations





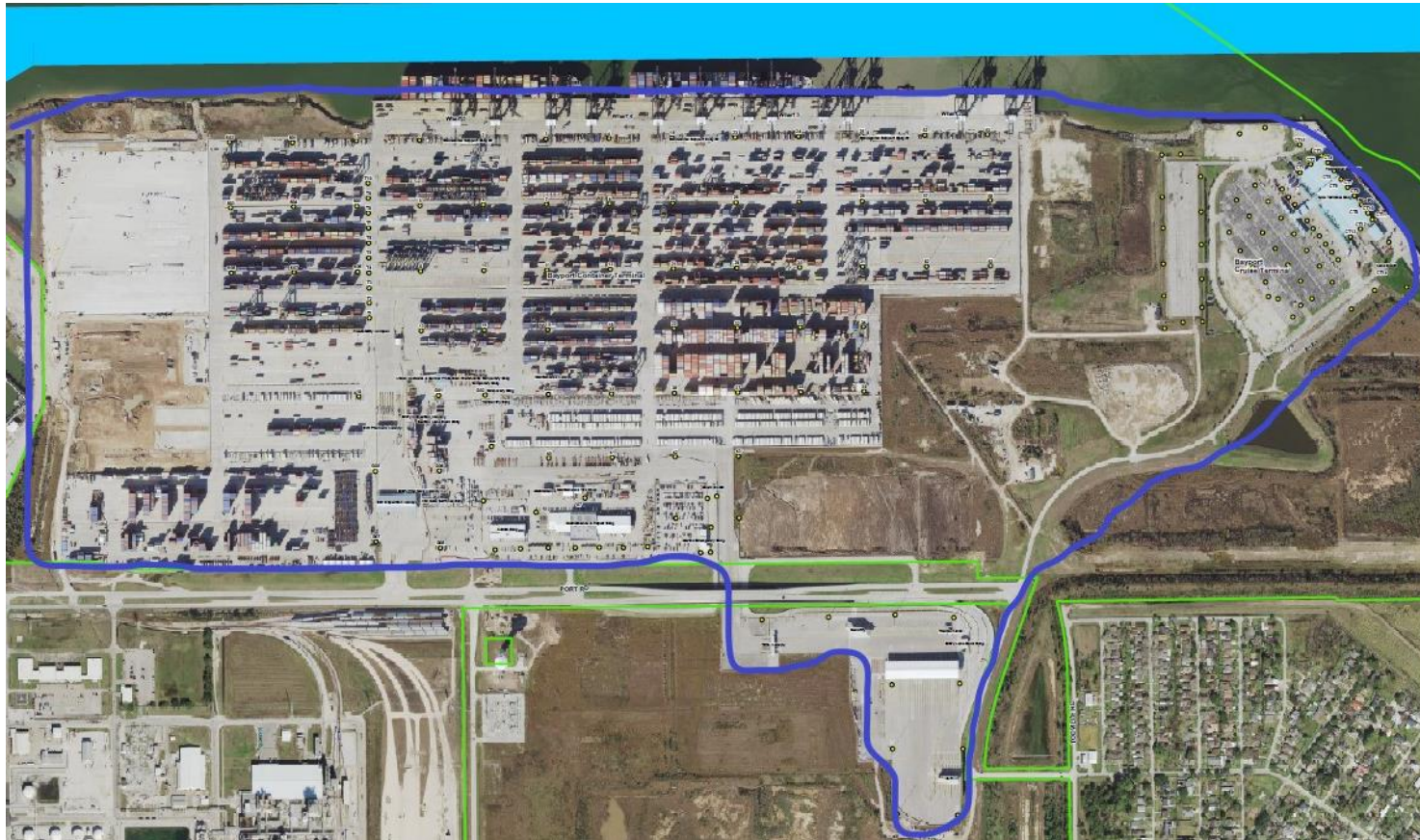
Barbours Cut



- Green = Property Line
- Blue = Area(s) for coverage
- Terminal is over 40 years old
- Continuous construction projects for the next 5+ years
- Various locations HMP's throughout the terminal may not have fiber or power
- All rehabilitated areas are being designed and configured with fiber and power to each HMP



Bayport



- Green = Property Line
- Blue = Area(s) for coverage
- Terminal is roughly 15 years old
- Continuous construction projects for the next 5+ years
- All HMP's throughout the terminal have fiber and power



- Meet at Barbours Cut C3 Adm. Bldg.
1515 E. Barbours Cut Terminal
La Porte, Texas 77571
- No photographs – leave cell phones in your pockets or purses
- Stay with group
- PHA certified TWIC escorts must accompany individuals without a TWIC card
- Safety vests, hard hat, safety glasses
- No open-toed shoes
- Masks are required to be worn during the site visit



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QUESTIONS?



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