

**RFP-2755 Purchase of Five Container Yard Cranes  
for Barbour's Cut Terminal**

**Budget: \$16,000,000 Final: 6/29/2023 at 9:00 AM via Teams**

<b>Evaluators: 1- Paulo, 2-Trish, 3-Nathan, 4-Greg</b>	<b>Konecranes</b>				
<b>Project Relative Weight</b>					<b>Average Team Score</b>
	<b>E1</b>	<b>E2</b>	<b>E3</b>	<b>E4</b>	<b>95.75</b>
<b>SMWBE Participation - 35% Organizational Goal/MWBE - 30% Aspirational Goal</b>					
<b>Price - 30 pts</b>	<b>Actual Price</b>				
<b>Purchase Price Calculation per "Instruction to Respondents"</b>	\$14,691,693.00				<b>30.00</b>
<b>Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 25 pts</b>					
Quality of Respondent's goods - 8 pts	8.00	8.00	8.00	8.00	<b>8.00</b>
Respondent's past performance and relationship in the industry - 7 pts	6.00	7.00	7.00	7.00	<b>6.75</b>
Respondent's demonstrated understanding and acceptance of the scope of work and PHA contractual requirements - 6 pts	5.00	6.00	5.00	6.00	<b>5.50</b>
Respondent's safety and environmental records - 4 pts	4.00	4.00	4.00	4.00	<b>4.00</b>
<b>Total Average - Respondent's Reputation and Quality of Services</b>	<b>23.00</b>	<b>25.00</b>	<b>24.00</b>	<b>25.00</b>	<b>24.25</b>
<b>Benefit to PHA - 35 pts</b>					
The extent to which proposed equipment are suitable to and benefit PHA - 8 pts	8.00	8.00	8.00	8.00	<b>8.00</b>
Respondent's and equipment's ability to address noise and emission concerns at PHA facilities 6 pts	5.00	6.00	6.00	6.00	<b>5.75</b>
The anticipated cost of maintenance, including, but not limited to, costs related to compatibility (or lack thereof) with other PHA systems, maintenance, procedures, and equipment - 6 pts	5.00	5.00	4.00	6.00	<b>5.00</b>
After contract support, including, but not limited to, the availability and quality of technical support and ability to timely deliver needed goods - 4 pts	3.00	4.00	3.00	3.00	<b>3.25</b>
Availability and quality of spare parts - 5 pts	4.00	4.00	4.00	5.00	<b>4.25</b>
The total long-term cost to acquire goods or services - 6 pts	5.00	5.00	5.00	6.00	<b>5.25</b>
<b>Total Average - Performance Plan and Other Benefits</b>	<b>30.00</b>	<b>32.00</b>	<b>30.00</b>	<b>34.00</b>	<b>31.50</b>
<b>Overall Compliance with PHA Policies and Instructions - 10 pts</b>					
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 10 pts	10.00	10.00	10.00	10.00	<b>10.00</b>
<b>Total Average - Overall Compliance with PHA Policies and Instructions</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>
<b>TEAM AVERAGE TOTAL SCORES</b>					<b>95.75</b>