

RFP-2307 Terminal Options Study (Revised)

Budget: \$400,000 09/13/2022 at 8:30 AM via Teams

Evaluators: 1-Rohit, 2-Ryan, 3-Robert, 4-Rina, 5-Jordan	AECOM					BEA Architects, Inc.						
						Average Team Score						Average Team Score
	E1	E2	E3	E4	E5	85.68	E1	E2	E3	E4	E5	76.80
Project Relative Weight												
Small Business Participation- 5pts												
Calculation of Small Business Participation - 20% TARGET GOAL	13.69%					3.00	31.80%					5.00
Price - 20 pts	Actual Price						Actual Price					
Purchase Price Calculation per "Instruction to Respondents"	\$349,556.00					11.08	\$193,573.00					20.00
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 60 pts												
Quality, robustness, and clarity of the methodology proposed to perform the required services, including ability to address current and future challenges 20 pts	20.00	18.00	20.00	19.00	20.00	19.40	15.00	12.00	17.00	12.00	12.00	13.60
Respondent's previous experience in port terminal siting studies and planning of container terminals, preferably within the last five (5) years 8 pts	8.00	6.00	7.00	8.00	8.00	7.40	4.00	3.00	6.00	5.00	4.00	4.40
Knowledge and expertise in economic impact analysis of existing and potential markets that a container terminal could serve locally, regionally and inland. 4 pts	3.00	3.00	3.00	3.00	4.00	3.20	3.00	2.00	3.00	3.00	2.00	2.60
Knowledge and expertise in roadway and railway planning, alignment, and traffic studies 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	2.00	2.00	2.00	2.00	2.00	2.00
Demonstrated understanding of environmental sustainability issues regarding the development of large terminal projects, Environmental Impact Statements/Assessments preparation, and USACE permitting requirements. 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	2.00	3.00	4.00	3.00	2.00	2.80
Qualifications and technical competence of proposed personnel (prime and subconsultants) in site selection studies and container terminal planning 8 pts	8.00	7.00	8.00	8.00	8.00	7.80	6.00	5.00	6.00	5.00	5.00	5.40
Capacity and availability of qualified personnel and their ability to complete the services in the required timeframe 8 pts	8.00	8.00	8.00	8.00	8.00	8.00	6.00	7.00	7.00	6.00	6.00	6.40
Respondent's plan to incorporate lessons learned from previous similar projects 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	3.00	2.00	2.00	3.00	2.00	2.40
Total Average - Respondent's Reputation and Quality of Services	59.00	54.00	58.00	58.00	60.00	57.80	41.00	36.00	47.00	39.00	35.00	39.60
Benefit to PHA - 15 pts												
Strong in-depth knowledge of the market that the Houston region and Gulf Coast container terminals can serve competitively- 4 pts	4.00	4.00	3.00	4.00	4.00	3.80	3.00	2.00	2.00	3.00	2.00	2.40
Strong in-depth knowledge of Houston region real estate markets- 4 pts	3.00	3.00	3.00	3.00	4.00	3.20	4.00	4.00	3.00	4.00	4.00	3.80
Transparency of all fees with detailed breakdown of cost structure and resource allocation for each component of the proposed work to be performed- 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	2.00	4.00	3.00	2.00	4.00	3.00
Compliance with PHA Policies & Instructions and acceptance of PHA's contract requirements- 3 pts	2.00	3.00	3.00	3.00	3.00	2.80	3.00	3.00	3.00	3.00	3.00	3.00
Total Average - Performance Plan and Other Benefits	13.00	14.00	13.00	14.00	15.00	13.80	12.00	13.00	11.00	12.00	13.00	12.20
TEAM AVERAGE TOTAL SCORES						85.68						76.80

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Evaluators: 1-Rohit, 2-Ryan, 3-Robert, 4-Rina, 5-Jordan	HPC Hamburg Port Consulting GmbH					Moffatt & Nichol dba Moffatt & Nichol Inc.							
Project Relative Weight						Average Team Score						Average Team Score	
	E1	E2	E3	E4	E5	65.28	E1	E2	E3	E4	E5	51.01	
Small Business Participation- 5pts													
Calculation of Small Business Participation - 20% TARGET GOAL	31.38%					5.00	4.53%					1.00	
Price - 20 pts													
Purchase Price Calculation per "Instruction to Respondents"													
Actual Price						4.28	Actual Price						7.81
\$905,153.00							\$495,770.00						
Respondent's (and Subconsultant's, if applicable) Reputation and Quality of Services - 60 pts													
Quality, robustness, and clarity of the methodology proposed to perform the required services, including ability to address current and future challenges 20 pts	15.00	15.00	16.00	15.00	15.00	15.20	8.00	12.00	13.00	10.00	10.00	10.60	
Respondent's previous experience in port terminal siting studies and planning of container terminals, preferably within the last five (5) years 8 pts	8.00	4.00	5.00	6.00	5.00	5.60	4.00	4.00	5.00	6.00	4.00	4.60	
Knowledge and expertise in economic impact analysis of existing and potential markets that a container terminal could serve locally, regionally and inland. 4 pts	3.00	3.00	2.00	4.00	2.00	2.80	2.00	2.00	2.00	4.00	2.00	2.40	
Knowledge and expertise in roadway and railway planning, alignment, and traffic studies 4 pts	3.00	3.00	2.00	4.00	2.00	2.80	3.00	3.00	2.00	3.00	2.00	2.60	
Demonstrated understanding of environmental sustainability issues regarding the development of large terminal projects, Environmental Impact Statements/Assessments preparation, and USACE permitting requirements. 4 pts	3.00	3.00	3.00	3.00	3.00	3.00	2.00	4.00	2.00	3.00	2.00	2.60	
Qualifications and technical competence of proposed personnel (prime and subconsultants) in site selection studies and container terminal planning 8 pts	8.00	5.00	6.00	7.00	7.00	6.60	4.00	5.00	5.00	3.00	4.00	4.20	
Capacity and availability of qualified personnel and their ability to complete the services in the required timeframe 8 pts	8.00	7.00	5.00	7.00	5.00	6.40	2.00	7.00	5.00	3.00	2.00	3.80	
Respondent's plan to incorporate lessons learned from previous similar projects 4 pts	3.00	2.00	3.00	3.00	2.00	2.60	2.00	2.00	2.00	2.00	2.00	2.00	
Total Average - Respondent's Reputation and Quality of Services	51.00	42.00	42.00	49.00	41.00	45.00	27.00	39.00	36.00	34.00	28.00	32.80	
Benefit to PHA - 15 pts													
Strong in-depth knowledge of the market that the Houston region and Gulf Coast container terminals can serve competitively- 4 pts	3.00	3.00	3.00	3.00	3.00	3.00	2.00	3.00	3.00	2.00	2.00	2.40	
Strong in-depth knowledge of Houston region real estate markets- 4 pts	3.00	3.00	3.00	4.00	3.00	3.20	0.00	1.00	2.00	2.00	1.00	1.20	
Transparency of all fees with detailed breakdown of cost structure and resource allocation for each component of the proposed work to be performed- 4 pts	3.00	2.00	3.00	2.00	4.00	2.80	2.00	4.00	2.00	4.00	4.00	3.20	
Compliance with PHA Policies & Instructions and acceptance of PHA's contract requirements- 3 pts	1.00	2.00	2.00	2.00	3.00	2.00	3.00	3.00	2.00	2.00	3.00	2.60	
Total Average - Performance Plan and Other Benefits	10.00	10.00	11.00	11.00	13.00	11.00	7.00	11.00	9.00	10.00	10.00	9.40	
TEAM AVERAGE TOTAL SCORES						65.28						51.01	