

RFP-1397 Unarmed Uniformed Security Officer Services

Estimate: \$20,000,000 DATE: April 21, 2020, 10:00 am via WEBEX

Project Relative Weight	Allied Universal Security Services					American Guard Services					G4S					Securitas Security					Weiser Security Services								
	E1	E2	E3	E4	E5	E1	E2	E3	E4	E5	E1	E2	E3	E4	E5	E1	E2	E3	E4	E5	E1	E2	E3	E4	E5				
	Average Team Score					Average Team Score					Average Team Score					Average Team Score					Average Team Score								
	95.80					72.17					77.07					81.07					69.43								
Price - 35 pts	Proposed Price - 3 YEARS					Proposed Price - 3 YEARS					Proposed Price - 3 YEARS					Proposed Price - 3 YEARS					Proposed Price - 3 YEARS								
Purchase Price Calculation per "Instruction to Respondents"	\$19,966,933.34					\$22,138,888.86					\$21,003,446.94					\$21,927,288.00					\$21,285,841.50								
	35.00					31.57					33.27					31.87					32.83								
Respondent - 25 pts																													
Quality of Respondent's goods and services 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	3.00	3.00	3.00	2.00	3.00	4.00	4.00	4.00	4.00	4.00	4.00	3.00	4.00	3.00	3.60	3.00	4.00	3.00	3.00	3.20			
Financial position and stability of Respondent 4 pts	4.00	3.00	3.00	3.00	3.00	3.20	2.00	1.00	3.00	2.00	1.00	1.80	4.00	3.00	4.00	4.00	3.80	4.00	4.00	4.00	4.00	4.00	3.00	3.00	4.00	2.00	3.00		
Respondent's Past Performance 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	3.00	3.00	2.00	1.00	2.00	2.20	4.00	4.00	3.00	3.00	3.40	3.00	3.00	4.00	3.00	2.00	3.00	3.00	3.00	3.00	2.80		
Respondent's demonstrated understanding and acceptance of the scope of work 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	2.00	2.00	2.80	2.00	2.00	2.00	2.00	2.00	3.00	3.00	2.00	3.00	1.00	2.40	2.00	2.00	2.00	2.00	2.00	
Qualifications and experience of assigned personnel in services or projects like this Project 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	3.00	3.00	3.00	4.00	2.00	3.00	3.00	2.00	4.00	3.00	3.00	3.00	3.00	4.00	1.00	1.00	2.40	2.00	2.00	3.00	1.00	2.00	
Availability of other resources, including staffing capabilities and location of facilities 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	4.00	2.00	2.00	2.00	2.80	3.00	2.00	3.00	4.00	4.00	4.00	4.00	4.00	2.00	3.60	3.00	3.00	3.00	2.00	2.00	2.60		
Respondent's Safety and Environmental records 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	0.00	0.00	1.00	1.00	0.00	0.40	0.00	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00		
Respondent's Drug & Alcohol Procedure 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	0.80	0.00	0.00	1.00	0.00	0.00	0.20		
Total Average - Respondent	25.00	24.00	24.00	24.00	24.00	24.20	20.00	18.00	18.00	17.00	12.00	17.00	21.00	18.00	22.00	22.00	21.00	23.00	23.00	23.00	21.00	14.00	20.80	17.00	17.00	20.00	15.00	16.80	
Benefit to PHA - 27 pts																													
The extent to which services, including available service options and solutions proposed meet the PHA needs 6 pts	6.00	6.00	6.00	6.00	6.00	6.00	4.00	4.00	3.00	4.00	3.00	3.60	3.00	3.00	4.00	5.00	3.00	3.60	6.00	6.00	5.00	5.00	5.00	5.40	3.00	3.00	3.00	3.00	3.00
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment 5 pts	5.00	5.00	5.00	5.00	5.00	5.00	2.00	2.00	3.00	5.00	1.00	2.60	3.00	3.00	4.00	3.00	2.00	3.00	4.00	3.00	5.00	4.00	1.00	3.40	3.00	3.00	2.00	2.00	2.60
After contract support, including the availability and quality of technical support and ability to timely deliver needed services 6 pts	6.00	6.00	6.00	6.00	6.00	6.00	4.00	3.00	4.00	5.00	3.00	3.80	4.00	4.00	5.00	5.00	3.00	4.20	6.00	6.00	6.00	5.00	3.00	5.20	4.00	3.00	4.00	3.00	3.60
The total long-term cost to acquire goods or services 10 pts	9.00	10.00	9.00	10.00	10.00	9.60	4.00	3.00	5.00	9.00	5.00	5.20	6.00	6.00	8.00	5.00	4.00	5.80	8.00	8.00	7.00	9.00	3.00	7.00	5.00	5.00	6.00	7.00	5.00
Total Average - Benefit to PHA	26.00	27.00	26.00	27.00	27.00	26.60	14.00	12.00	15.00	23.00	12.00	15.20	16.00	16.00	21.00	18.00	12.00	16.60	24.00	23.00	23.00	23.00	12.00	21.00	15.00	14.00	15.00	17.00	14.20
Overall Compliance with PHA Policies and Instructions - 10																													
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	1.00	2.00	2.00	1.80	2.00	2.00	2.00	1.00	1.80	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	1.00	1.00	0.80	
Understanding and acceptance of PHA's contract requirements 4 pts	4.00	4.00	4.00	4.00	4.00	4.00	3.00	2.00	3.00	4.00	3.00	3.00	3.00	3.00	2.00	2.00	1.00	2.20	4.00	4.00	3.00	3.00	2.00	3.20	2.00	2.00	2.00	3.00	2.20
Transparency of all fees 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	1.00	1.00	2.00	2.00	2.00	1.60	1.00	0.00	1.00	1.00	1.00	0.80	2.00	2.00	2.00	2.00	1.00	1.80	2.00	2.00	1.00	2.00	1.80
Response acceptably presented in terms of clarity, conciseness, organization and appearance 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	1.00	1.00	1.00	1.40	1.00	1.00	1.00	2.00	2.00	1.40	1.00	1.00	1.00	1.00	0.80
Total Average - Overall Compliance with PHA Policies and Instructions	10.00	10.00	10.00	10.00	10.00	10.00	8.00	7.00	8.00	10.00	9.00	8.40	8.00	7.00	6.00	6.00	4.00	6.20	8.00	8.00	7.00	8.00	6.00	7.40	6.00	5.00	6.00	4.00	5.60
Small Business Participation and Local Business - 3 pts																													
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 0 points	EXEMPT					EXEMPT					EXEMPT					EXEMPT					EXEMPT								
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00					0.00					0.00					0.00					0.00								
Total Average - Small Business Participation and Local Business	0.00					0.00					0.00					0.00					0.00								
TEAM AVERAGE TOTAL SCORES	95.80					72.17					77.07					81.07					69.43								

JNJ Security NON-RESPONSIVE (Did not meet minimum requirements)						Average Team Score
E1	E2	E3	E4	E5		0.00
Proposed Price - 3 YEARS						0.00
\$17,044,368.30						0.00
Quality of Respondent's goods and services 4 pts						0.00
Financial position and stability of Respondent 4 pts						0.00
Respondent's Past Performance 4 pts						0.00
Respondent's demonstrated understanding and acceptance of the scope of work 3 pts						0.00
Qualifications and experience of assigned personnel in services or projects like this Project 4 pts						0.00
Availability of other resources, including staffing capabilities and location of facilities 4 pts						0.00
Respondent's Safety and Environmental records 1 pts						0.00
Respondent's Drug & Alcohol Procedure 1 pts						0.00
Total Average - Respondent						0.00
The extent to which services, including available service options and solutions proposed meet the PHA needs 6 pts						0.00
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment 5 pts						0.00
After contract support, including the availability and quality of technical support and ability to timely deliver needed services 6 pts						0.00
The total long-term cost to acquire goods or services 10 pts						0.00
Total Average - Benefit to PHA						0.00
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 2 pts						0.00
Understanding and acceptance of PHA's contract requirements 4 pts						0.00
Transparency of all fees 2 pts						0.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance 2 pts						0.00
Total Average - Overall Compliance with PHA Policies and Instructions						0.00
Small Business Participation and Local Business - 3 pts						0.00
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 0 points						0.00
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts						0.00
Total Average - Small Business Participation and Local Business						0.00
TEAM AVERAGE TOTAL SCORES						0.00