

**RFP-1133 Professional Services for Non-Containerized Cargo Market Forecast & Competiveness Assessment**

**Estimate: \$250,000**      **DATE: July 1, 2019, 1:00 pm, 1st Floor Conference Room**

	Advisian					Average Team Score	Moffatt & Nichol					Average Team Score	J.C. Martin Associates, LLC					Average Team Score	RK Johns & Associates, Inc					Average Team Score
Project Relative Weight	E1	E2	E3	E4	E5	85.08	E1	E2	E3	E4	E5	74.06	E1	E2	E3	E4	E5	94.40	E1	E2	E3	E4	E5	80.37
<b>Price - 20 pts</b>	Actual Price						Actual Price						Actual Price						Actual Price					
Purchase Price Calculation per "Instruction to Respondents"	\$230,000.00					11.48	\$213,520.00					12.36	\$132,000.00					20.00	\$348,900.00					7.57
<b>Respondent -37 pts</b>																								
Quality of Respondent's goods and services - 3 pts	3.00	3.00	3.00	3.00	2.00	2.80	3.00	3.00	3.00	2.00	1.00	2.40	3.00	3.00	3.00	3.00	1.00	2.60	3.00	3.00	3.00	3.00	3.00	3.00
Financial position and stability of Respondent - 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
Respondent's Past Performance - 5 pts	5.00	5.00	5.00	5.00	2.50	4.50	5.00	5.00	5.00	5.00	2.00	4.40	5.00	5.00	5.00	5.00	2.00	4.40	5.00	5.00	5.00	5.00	2.50	4.50
Respondent's demonstrated understanding and acceptance of the scope of work - 10 pts	10.00	10.00	10.00	10.00	8.00	9.60	8.00	7.00	5.00	7.00	8.00	7.00	10.00	10.00	10.00	10.00	8.00	9.60	10.00	8.00	10.00	10.00	8.00	9.20
Qualifications and experience of assigned personnel in services or projects like this Project - 10 pts	10.00	10.00	10.00	10.00	9.00	9.80	10.00	9.00	10.00	9.00	7.00	9.00	10.00	10.00	10.00	10.00	8.00	9.60	10.00	9.00	10.00	10.00	9.00	9.60
Availability of other resources, including staffing capabilities and location of facilities - 5 pts	5.00	5.00	5.00	5.00	3.00	4.60	5.00	4.00	5.00	4.00	1.00	3.80	5.00	5.00	5.00	5.00	3.00	4.60	5.00	5.00	5.00	5.00	3.00	4.60
Respondent's Safety and Environmental records - 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
<b>Total Average - Respondent</b>	37.00	37.00	37.00	37.00	28.50	35.30	35.00	32.00	32.00	31.00	23.00	30.60	37.00	37.00	37.00	37.00	26.00	34.80	37.00	34.00	37.00	37.00	29.50	34.90
<b>Benefit to PHA - 30 pts</b>																								
The extent to which services, including available service options and solutions proposed meet the PHA needs - 25 pts	25.00	25.00	25.00	25.00	20.00	24.00	20.00	18.00	15.00	17.00	15.00	17.00	25.00	25.00	25.00	25.00	23.00	24.60	23.00	23.00	25.00	25.00	21.00	23.40
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment - 0 pts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
After contract support, including the availability and quality of technical support and ability to timely deliver needed services - 5 pts	5.00	5.00	5.00	5.00	2.50	4.50	5.00	4.00	5.00	4.00	2.50	4.10	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	2.50	4.50
The total long-term cost to acquire goods or services - 0 pts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Average - Benefit to PHA</b>	30.00	30.00	30.00	30.00	22.50	28.50	25.00	22.00	20.00	21.00	17.50	21.10	30.00	30.00	30.00	30.00	28.00	29.60	28.00	28.00	30.00	30.00	23.50	27.90
<b>Overall Compliance with PHA Policies and Instructions - 10</b>																								
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any - 3 pts	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
Understanding and acceptance of PHA's contract requirements - 3 pts	3.00	3.00	3.00	2.00	3.00	2.80	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
Transparency of all fees - 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Response acceptably presented in terms of clarity, conciseness, organization and appearance - 2 pts	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
<b>Total Average - Overall Compliance with PHA Policies and Instructions</b>	10.00	10.00	10.00	9.00	10.00	9.80	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
<b>Small Business Participation and Local Business - 3 pts</b>																								
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 0 pts						0.00						0.00						0.00						0.00
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts						0.00						0.00						0.00						0.00
<b>Total Average - Small Business Participation and Local Business</b>						0.00						0.00						0.00						0.00
<b>TEAM AVERAGE TOTAL SCORES</b>						<b>85.08</b>						<b>74.06</b>						<b>94.40</b>						<b>80.37</b>