

RFP-1085 AP Automated Services
May 29, 2019, 1st Floor Conference Room, 2:00 pm

Estimate: \$150,000																									May 29, 2019, 1st Floor Conference Room				
Project Relative Weight	Application Software					DLZP Group, LLC					Oracle Cloud					RST Solutions, Inc					Smartbridge, LLC								
	E1	E2	E3	E4	Average Team Score	E1	E2	E3	E4	Average Team Score	E1	E2	E3	E4	Average Team Score	E1	E2	E3	E4	Average Team Score	E1	E2	E3	E4	Average Team Score				
Price -20 pts	Actual Price					Actual Price					Actual Price					Actual Price					Actual Price								
Purchase Price Calculation per "Instruction to Respondents"	\$871,747.00					\$356,900.00					\$443,939.00					\$401,597.00					\$631,104.00								
Respondent -25 pts																													
Quality of Respondent's goods and services 7 pts	1.00	7.00	0.00	0.00	2.00	1.00	5.00	5.00	5.00	4.00	1.00	3.00	3.00	3.00	2.50	1.00	2.00	3.00	3.00	2.25	1.00	7.00	2.00	2.00	3.00				
Financial position and stability of Respondent 3 pts	1.00	3.00	3.00	3.00	2.50	1.00	3.00	3.00	3.00	2.50	1.00	3.00	3.00	3.00	2.50	1.00	2.00	2.00	2.00	1.75	1.00	3.00	3.00	3.00	2.50				
Respondent's Past Performance 3 pts	1.00	3.00	3.00	3.00	2.50	1.00	2.00	2.00	2.00	1.75	1.00	3.00	3.00	3.00	2.50	1.00	2.00	3.00	3.00	2.25	1.00	1.00	3.00	3.00	2.00				
Respondent's demonstrated understanding and acceptance of the scope of work 4 pts	1.00	4.00	2.00	2.00	2.25	1.00	3.00	3.00	3.00	2.50	1.00	2.00	2.00	2.00	1.75	1.00	1.00	2.00	2.00	1.50	1.00	4.00	2.00	2.00	2.25				
Qualifications and experience of assigned personnel in services or projects like this Project 4 pts	1.00	4.00	4.00	4.00	3.25	1.00	4.00	4.00	4.00	3.25	1.00	1.00	1.00	1.00	1.00	1.00	1.00	3.00	3.00	2.00	1.00	4.00	3.00	3.00	2.75				
Availability of other resources, including staffing capabilities and location of facilities 3 pts	1.00	3.00	3.00	3.00	2.50	1.00	1.00	3.00	3.00	2.00	1.00	2.00	2.00	2.00	1.75	1.00	1.00	3.00	3.00	2.00	1.00	2.00	3.00	3.00	2.25				
Respondent's Safety and Environmental records 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	0.00	0.50	1.00	1.00	1.00	1.00	1.00				
Total Average - Respondent	7.00	25.00	16.00	16.00	16.00	7.00	19.00	21.00	21.00	17.00	7.00	15.00	15.00	15.00	13.00	7.00	10.00	16.00	16.00	12.25	7.00	22.00	17.00	17.00	15.75				
Benefit to PHA - 40 pts																													
The extent to which services, including available service options and solutions proposed meet the PHA needs 20 pts	1.00	4.00	0.00	0.00	1.25	1.00	10.00	0.00	0.00	2.75	1.00	10.00	10.00	10.00	7.75	1.00	7.00	7.00	7.00	5.50	1.00	6.00	10.00	10.00	6.75				
The anticipated cost of maintenance, including costs related to compatibility (or lack thereof) with other PHA systems, procedures, and equipment 8 pts	1.00	4.00	4.00	4.00	3.25	1.00	1.00	4.00	4.00	2.50	1.00	4.00	4.00	4.00	3.25	1.00	8.00	8.00	8.00	6.25	1.00	0.00	4.00	4.00	2.25				
After contract support, including the availability and quality of technical support and ability to timely deliver needed services 7 pts	1.00	5.00	7.00	7.00	5.00	1.00	6.00	7.00	7.00	5.25	1.00	5.00	5.00	5.00	4.00	1.00	4.00	5.00	5.00	3.75	1.00	4.00	4.00	4.00	3.25				
The total long-term cost to acquire goods or services 5 pts	1.00	3.00	3.00	3.00	2.50	1.00	2.00	4.00	4.00	2.75	1.00	3.00	3.00	3.00	2.50	1.00	5.00	4.00	4.00	3.50	1.00	1.00	4.00	4.00	2.50				
Total Average - Benefit to PHA	4.00	16.00	14.00	14.00	12.00	4.00	19.00	15.00	15.00	13.25	4.00	22.00	22.00	22.00	17.50	4.00	24.00	24.00	24.00	19.00	4.00	11.00	22.00	22.00	14.75				
Overall Compliance with PHA Policies and Instructions - 7 pts																													
Full completion of the proposal Response form and submission of the items required by the proposal documents, including, but not limited to, all items set forth in Section C of the proposal Response form, and including addenda, if any 2 pts	1.00	2.00	2.00	2.00	1.75	1.00	2.00	2.00	2.00	1.75	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	2.00	2.00	2.00	1.75				
Understanding and acceptance of PHA's contract requirements 2 pts	1.00	2.00	2.00	2.00	1.75	1.00	2.00	2.00	2.00	1.75	1.00	0.00	0.00	0.00	0.25	1.00	1.00	1.00	1.00	1.00	1.00	2.00	2.00	2.00	1.75				
Transparency of all fees 2 pts	1.00	2.00	2.00	2.00	1.75	1.00	2.00	2.00	2.00	1.75	1.00	0.00	0.00	0.00	0.25	1.00	2.00	1.00	1.00	1.25	1.00	2.00	2.00	2.00	1.75				
Response acceptably presented in terms of clarity, conciseness, organization and appearance 1 pts	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	1.00	1.00	0.75	1.00	1.00	1.00	1.00	1.00				
Total Average - Overall Compliance with PHA Policies and Instructions	4.00	7.00	7.00	7.00	6.25	4.00	7.00	7.00	7.00	6.25	4.00	2.00	2.00	2.00	2.50	4.00	4.00	4.00	4.00	4.00	4.00	7.00	7.00	7.00	6.25				
Small Business Participation and Local Business -8 pts																													
Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - 5 pts	5.00					5.00					0.00					0.00					5.00								
Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts	0.00					0.00					3.00					3.00					0.00								
Total Average - Small Business Participation and Local Business	5.00					5.00					8.00					8.00					0.00								
TEAM AVERAGE TOTAL SCORES	41.25					49.50					37.00					40.25					47.75								