Budget: \$700,000

November 3, 2020, 4:00 p.m. via WebEx

| Budget: \$700,000   | TTOVCII                    | iber 5, 2 | 2020, 4. | oo p.m. via vveb      |  |       |       |                       |                          |       |                       |       |
|---|----------------------------|-----------|----------|-----------------------|--|-------|-------|-----------------------|--------------------------|-------|-----------------------|-------|
|   | Marine TeKno Services, LLC |           |          |                       | National Cotton Inc dba Pier 77 Marine |       |       |                       | SOUTHWEST SHIPYARD, L.P. |       |                       |       |
| Project Relative Weight   |                            |           |          | Average Team<br>Score |  |       |       | Average Team<br>Score |                          |       | Average Team<br>Score |       |
|   | E1                         | E2        | E3       | 49.64                 | E1                                     | E2    | E3    | 65.82                 | E1                       | E2    | E3                    | 79.75 |
| Purchase Price - 35 pts   | ACTUAL PR                  |           |          | RICE                  | ACTUAL PF                              |       |       | RICE                  | ACTUAL PI                |       | RICE                  |       |
| Purchase Price Calculation per "Instruction to Respondents"   | \$716,786.00               |           |          | 21.14                 | \$745,925.00                           |       |       | 20.32                 | \$433,015.00             |       | 35.00                 |       |
| Vendor Reputation, Safety, Quality, Past Performance,<br>Environmental Record - 35 pts  |                            |           |          |                       |  |       |       |                       |                          |       |                       |       |
| Reputation of Respondent and of Respondent's good or services - 15 pts  | 15.00                      | 15.00     | 15.00    | 11.25                 | 15.00                                  | 15.00 | 15.00 | 11.25                 | 15.00                    | 15.00 | 15.00                 | 11.25 |
| The Respondent's past performance - 5 pts   | 0.00                       | 1.00      | 2.00     | 0.75                  | 5.00                                   | 5.00  | 5.00  | 3.75                  | 5.00                     | 5.00  | 4.00                  | 3.50  |
| Quality of Respondent's goods or services - 8 pts   | 4.00                       | 2.00      | 2.00     | 2.00                  | 8.00                                   | 7.00  | 8.00  | 5.75                  | 7.00                     | 7.00  | 6.00                  | 5.00  |
| Safety and environmental records of Respondent - 7 pts  | 7.00                       | 7.00      | 7.00     | 5.25                  | 7.00                                   | 7.00  | 7.00  | 5.25                  | 7.00                     | 7.00  | 7.00                  | 5.25  |
| Total Average - Respondent's Reputation and Quality of Services   | 26.00                      | 25.00     | 26.00    | 19.25                 | 35.00                                  | 34.00 | 35.00 | 26.00                 | 34.00                    | 34.00 | 32.00                 | 25.00 |
| Benefit to PHA - 20 pts   |                            |           |          |                       |  |       |       |                       |                          |       |                       |       |
| Extent to which the goods or services meet the Port Authority's needs - 19 pts  Total long-term cost to the Port Authority to acquire the Respondent's goods or   | 7.00                       | 5.00      | 5.00     | 4.25                  | 17.00                                  | 18.00 | 19.00 | 13.50                 | 19.00                    | 19.00 | 19.00                 | 14.25 |
| services - 1 pts  | 1.00                       | 1.00      | 1.00     | 0.75                  | 1.00                                   | 1.00  | 1.00  | 0.75                  | 1.00                     | 1.00  | 1.00                  | 0.75  |
| Total Average -Benefit to PHA   | 8.00                       | 6.00      | 6.00     | 5.00                  | 18.00                                  | 19.00 | 20.00 | 14.25                 | 20.00                    | 20.00 | 20.00                 | 15.00 |
| Compliance with PHA Policies and Instructions - 7 pts   |                            |           |          |                       |  |       |       |                       |                          |       |                       |       |
| Full completion of the Competitive Sealed Bid/Proposal Response form and submission of the items required by the Bid/Proposal Documents, including all items set forth in Part C of the Competitive Sealed Bid/Proposal Response form | 1.00                       | 2.00      | 2.00     | 1.25                  | 7.00                                   | 7.00  | 7.00  | 5,25                  | 6.00                     | 7.00  | 6.00                  | 4.75  |
| 7 pts  Total Average - Compliance with PHA Policies and Instructions  | 1.00                       | 2.00      | 2.00     | 1.25                  | 7.00                                   | 7.00  | 7.00  | 5.25                  | 6.00                     | 7.00  | 6.00                  | 4.75  |
| Small Business Participation and Local Business - 3 pts   |                            |           |          |                       |  |       |       |                       |                          |       |                       |       |
| Calculation of Small Business participation will be performed by the Small Business Staff during the evaluation phase - EXEMPT  |                            | 0.00      |          | 0.00                  |  | 0.00  |       | 0.00                  |                          | 0.00  |                       | 0.00  |
| Calculation of Local Business participation will be performed by the Small Business Staff during the evaluation phase - 3 pts   | 3.00                       |           |          | 3.00                  | 0.00                                   |       |       | 0.00                  | 0.00                     |       |                       | 0.00  |
| Total Average - Small Business Participation and Local Business   |                            | 3.00      |          | 3.00                  |  | 0.00  |       | 0.00                  |                          | 0.00  |                       | 0.00  |
| TEAM AVERAGE TOTAL SCORES   |                            |           |          | 49.64                 |  |       |       | 65.82                 |                          |       |                       | 79.75 |